Delivery Lead / Account Manager

Account lead for cyber resilience

Job Information

Recruiter
Anson McCade Pte. Ltd.

Hiring Company
Global leader in cyber security, digital transformation, and nat

Job ID
1593474

Industry
IT Consulting

Company Type
Large Company (more than 300 employees) - International Company

Non-Japanese Ratio
(Almost) All Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
14 million yen ~ Negotiable, based on experience

Salary Bonuses
Bonuses paid on top of indicated salary.

Refreshed
October 28th, 2026 02:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
Bachelor's Degree

Visa Status
Permission to work in Japan required

Job Description

As a valued member of our global colleague network, you'll bring your unique skills and perspectives to help pioneer progress and protect what matters most. You'll be trusted to play your part in delivering the advanced, technology-led defence, aerospace and security solutions of tomorrow, shaping a safer future, for all of us.

From the depths of the ocean, to the far reaches of space, there's no limit to where a career with our client could take you.

Job Description:
This Tokyo-based role acts as the link between Japanese customers and UK-based delivery teams, supporting the delivery of technology-led projects across cyber, space and digital capabilities. You will engage with clients to ensure projects are delivered effectively, coordinate with internal teams, and help identify further opportunities with existing customers. The role combines project support, client interaction and translation between English and Japanese, while contributing to the continued growth of the Digital Intelligence business in Japan and developing an understanding of its technical offerings. You will also have the opportunity to travel to the UK for business trips, to develop business relationships and familiarise yourself with the wider team.

Core duties:
- Act as the key link between Japanese customers and UK-based delivery teams
- Support the successful delivery of projects, ensuring customer requirements are met
- Engage with clients to maintain relationships and support ongoing work
- Identify and help develop new opportunities with existing customers
- Coordinate logistics and support UK teams during visits to Japan
- Translate technical material and provide interpretation in meetings between Japanese and English
- Build an understanding of customer programmes, needs and procurement cycles
- Work closely with internal teams, including delivery and business development
- Develop knowledge of Digital Intelligence capabilities to support project delivery and growth

The Team:
You will join a small, growing team in Tokyo at an important stage in the expansion of our Digital Intelligence business in Japan, making this an exciting time to come on board. The team works closely with colleagues across the UK and the wider global organisation in a collaborative, delivery-focused environment, supporting projects for customers in Japan while building local capability. As part of this team, you will work alongside delivery specialists, technical experts and business development colleagues, contributing to project outcomes and helping to shape the team as it grows.

Here you'll build a career with purpose and limitless possibilities. With lifelong learning and meaningful work, this is a place where you can grow your career with confidence and be empowered to be your best. You'll be recognised for your contribution and enjoy rewards tailored to what's most important to you and your family, support for your financial and personal wellbeing, as well as a balanced lifestyle. In an environment embracing sustainable ways of working and with a strong sense of shared purpose, our supportive culture is a place you can feel you belong and proud of the difference you make.Here you'll build a career with purpose and limitless possibilities. With lifelong learning and meaningful work, this is a place where you can grow your career with confidence and be empowered to be your best. You'll be recognised for your contribution and enjoy rewards tailored to what's most important to you and your family, support for your financial and personal wellbeing, as well as a balanced lifestyle. In an environment embracing sustainable ways of working and with a strong sense of shared purpose, our supportive culture is a place you can feel you belong and proud of the difference you make.

Required Skills

Essential Skills:
- Fluency in Japanese, with written and spoken English to a professional standard
- Demonstrable involvement in supporting the delivery lifecycle of projects, with the ability to build understanding of new technical products and capabilities
- Background within a technology-focused environment
- Proven ability to liaise with stakeholders in a client-facing setting
- Defence or government sector exposure would be advantageous but is not essential

Company Description