

SAP SD Consultant (Japanese Speaking)

Job Information

Recruiter
NEXUS Corporation

Job ID
1593436

Industry
IT Consulting

Company Type
Large Company (more than 300 employees) - International Company

Non-Japanese Ratio
About half Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
7 million yen ~ 11 million yen

Refreshed
November 10th, 2026 17:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Basic Level

Minimum Japanese Level
Daily Conversation Level

Minimum Education Level
Associate Degree/Diploma

Visa Status
Permission to work in Japan required

Job Description

SAP SD Consultant (Japanese Speaking)

- **Customer:** Pharmaceutical Company
- **Project Description:**
  Support and lead SAP S/4HANA SD (Order-to-Cash) implementation and enhancements for pharmaceutical clients. Responsibilities include handling regulated pharma processes such as batch-controlled sales, expiry-based delivery, pricing compliance, and integration with logistics and finance. Requires strong SAP SD expertise, pharmaceutical domain knowledge, and Japanese communication skills to work with business stakeholders and global teams.
- **Language Skills:** Japanese (Business/Fluent) and English (Professional)

Core Specialties

- End-to-end SAP SD (Order-to-Cash) process
- Sales Order, Delivery, Billing, Pricing, Returns Management
- Batch Management & Expiry Handling (Pharma Products)
- Government-regulated Pricing & Contract Management
- Integration with MM, FI, WM/EWM, QM
- Interface management (IDOC, EDI) with distributors and pharmacies
- Documentation (Functional Specs, Process Flows, Test Scripts)
- Bilingual communication (Japanese & English)

Main Responsibilities

- Gather and document requirements from Japanese pharmaceutical business users
- Configure SD processes including:
  - Sales order processing for regulated pharma products
  - Pricing procedures aligned with compliance requirements
  - Delivery and shipment based on batch and expiry constraints
  - Billing with audit-compliant documentation
- Ensure integration with MM and WM/EWM for:
  - Batch determination and inventory tracking
  - Expiry and shelf-life management
- Support **ATP (Available-to-Promise)** considering batch validity and compliance rules
- Manage returns and product recall processes for expired/defective goods
- Handle EDI/IDOC interfaces with wholesalers, distributors, and hospitals
- Conduct workshops, UAT, and training sessions in Japanese
- Support go-live, hypercare, and continuous improvements
- Ensure adherence to GxP compliance and audit requirement

Prerequisites

- Strong SAP SD functional expertise with 10+ years experience
- Hands-on experience in pharmaceutical business processes
- Knowledge of batch management, expiry handling, and traceability
- Experience working with Japanese clients/business culture
- Ability to handle end-to-end implementations and support

Preferred Qualifications

- Experience in SAP S/4HANA implementations
- Exposure to serialization and track-and-trace systems
- SAP SD certification
- Experience in Japan onsite/offshore projects
- JLPT N2/N1 certification (preferred)

Company Description