



Accounting & Finance Manager

Global well known FMCG Product

Job Information

Recruiter

[PEAK Recruitment Japan K.K.](#)

Job ID

1592856

Industry

Food and Beverage

Company Type

Small/Medium Company (300 employees or less) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Minato-ku

Salary

12 million yen ~ 14 million yen

Salary Bonuses

Bonuses included in indicated salary.

Refreshed

June 16th, 2026 16:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

The Finance Manager will be responsible for driving business value by offering expert financial and analytical advice to assist in decision-making processes, partnering with the Commercial and Customer Marketing functions to drive value accretion for customers and the company.

Overview

- Contribute to the financial inputs for the integrated business planning process for the Sales, Category, and Marketing Functions.
- Support Revenue Optimisation Manager and Channel Marketing Managers on trade strategy by brand and channel to

- optimise revenue performance and maximise profitability.
 - Drive internal control and operating efficiency of the business promotional program and trade spend.
 - Trading terms negotiation support.
 - Integrate long term pricing and short term CPI planning drive excise management and Gross margin accretion.
 - Drive ROI analysis for all key initiatives – maximization of investment, share learnings.
 - Continually work with functional teams to drive profitable growth and strive for continuous ongoing improvement.
 - Drive initiatives through increased focus on the effectiveness and profitability of sales spend and through the proactive identification of profit/growth opportunities.
 - Business Partner on key projects and represent finance and challenge financial efficacy in key cross functional forums.
 - Develop tools to support cross functional teams in decision making and help improvement of internal processes.
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Required Skills

- 8-10 years' experience in ideally working closely with Sales and Marketing/ Supply chain in a commercial capacity, preferably in the FMCG industry.
 - Degree in Commerce/Accounting/CPA
 - Experience in FMCG industry preferred
 - Advanced Excel and Strong PowerPoint skills
 - Strong analytical ability, data analysis and reporting skills
 - Highly developed interpersonal, written and verbal communication skills.
 - Strong planning, organization, delegation and decision-making abilities.
 - Excellent commercial Acumen to understand business goals and generate solutions for positive outcomes
 - High attention to detail with an ability to prioritize tasks and manage time effectively
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Company Description