



PR/087299 | AVP / VP, Relationship Manager - (Japanese bilingual)

## Job Information

**Recruiter**

JAC Recruitment USA

**Job ID**

1592789

**Industry**

Audit, Tax Accounting

**Job Type**

Permanent Full-time

**Location**

United States

**Salary**

Negotiable, based on experience

**Refreshed**

May 19th, 2026 10:56

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**COMPANY OVERVIEW**

A leading global bank is seeking an AVP/VP, Relationship Manager - (Japanese bilingual).

**RESPONSIBILITIES**

- Develops and manages relationships with corporate clients, with a focus on business origination and portfolio risk management within the assigned segment
- Presents and delivers a broad range of corporate banking products and solutions to meet client needs
- Closes sales while providing responsive, high-quality client service
- Manages relationships across assigned geographic areas and/or specific product or service lines, as applicable
- Approves transactions within delegated authority

Oversees overall relationship profitability and portfolio risk

## REQUIREMENTS

- Bachelor or higher degree in Finance, Accounting, Business or Economic required.
- Working experience in banking industry is a plus.
- Bilingual Japanese - English

## SALARY & Benefits

USD \$110,000 - \$150,000+ Performance Bonus

This company offers a competitive total rewards package.

## OTHERS

Work location: Menlo Park, CA

\*This is a hybrid position.

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Company Description