



PR/123710 | Sales Manager (Japanese Speaker OR Knowledgeable in Chemistry)

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1592760

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Indonesia

Salary

Negotiable, based on experience

Refreshed

May 19th, 2026 10:37

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Requirements (either):

- Holds a valid **SIM A** and drives a car; speaks **business-level Japanese**; has **sales experience**; chemistry knowledge is a plus.
OR
- Holds a valid **SIM A** and drives a car; has **strong chemistry knowledge**; and **sales experience**.

Most Ideal Candidate:

- Holds a valid **SIM A**, drives a car, speaks **business-level Japanese**, has **sales experience**, and possesses **strong chemistry knowledge**.

Responsibilities:

- Identify new industrial opportunities, conduct customer visits, deliver proposals/quotations, and manage forecasting.
- Maintain key accounts, update CRM activities, and handle customer issues.
- Coordinate with production, QA, warehouse, and logistics; provide market and competitor insights to management.

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Company Description