



## 【950～1100万円】 Sr Sales Representative

アトテックジャパン株式会社での募集です。法人営業（その他）のご経験のある方は...

### Job Information

**Recruiter**

JAC Recruitment Co., Ltd.

**Hiring Company**

アトテックジャパン株式会社

**Job ID**

1591857

**Industry**

Chemical, Raw Materials

**Company Type**

International Company

**Job Type**

Permanent Full-time

**Location**

Kanagawa Prefecture

**Salary**

9 million yen ~ 11 million yen

**Work Hours**

09:00 ~ 17:30

**Holidays**

【有給休暇】入社7ヶ月目には最低10日以上 【休日】完全週休二日制 土 日 祝日 年末年始 土日、祝日、夏季休暇

**Refreshed**

May 14th, 2026 15:55

### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

【求人No NJB2351044】

Principal Responsibilities:

- ・ Responsible for selling the company's products and/or services with prospective and existing customers in an assigned territory
- ・ Will contact and qualify leads from internal customers marketing campaigns and trade shows
- ・ Will generate prospective customers through cold calling and close sales generated by cold calling
- ・ Qualify and follow up with sales leads

- Direct customers to company website or other company resources for information
  - Will build establish and maintain strong relationships with customers and become a resource for their future product needs
  - Keeps up to date knowledge of the industry as well as the competitive posture of the company
  - Prepares activity and forecast reports as requested
  - Exercises judgment with defined procedures and practices to determine appropriate action
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## Required Skills

### Required Skills:

- Bachelor's degree or equivalent experience
  - Regularly requires good manual dexterity and coordination
  - Must be able to communicate information and ideas so others will understand
  - Must be able to exchange accurate information
  - Constantly operates a computer and other office productivity machinery
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## Company Description

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