

【1100 ~ 1400万円】Sr. Manager Commercial Solutions（ Solution Excell…

日本ストライカー株式会社での募集です。 デジタルマーケティングのご経験のある方…

Job Information

Recruiter
JAC Recruitment Co., Ltd.

Hiring Company
日本ストライカー株式会社

Job ID
1591776

Industry
Medical Device

Company Type
International Company

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
11 million yen ~ 14 million yen

Work Hours
09:00 ~ 17:30

Holidays
【有給休暇】初年度 12日 1か月目から 【休日】完全週休二日制 土 日 祝日 夏季休暇 年末年始 完全週休二日（土・日）、祝…

Refreshed
November 13th, 2026 17:00

General Requirements

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
High-School

Visa Status
Permission to work in Japan required

Job Description

【求人No NJB2342603】
Responsibility and accountability for the development delivery implementation reporting of S.F.D.C to achieve key business objectives across Japan Commercial
・Engage with relevant internal stakeholders to implement S.F.D.C functionalities to drive the business needs and support the sales strategy
・Develop tailored dashboards / reports to monitor performance data and track progress ensuring they are easy to use and

implement for the end user
・Reinforce digital marketing and sales force leveraging the SFDC functionalities and AI technologies for entire Japan business
・Measure the activity of the sales force and monitor their results while also aligned to the needs of relevant stakeholders
・Contemplate the sales strategy and territory design working with commercial leadership based on activities and market data
・Adhere without exception to Corporate compliance and ethics policies

Required Skills

・Strong leadership capabilities
・High level of computer literacy and knowledge of business systems in particular need to highly experienced S.F.D.C
・Data management skills and experience for delivering the data generated by salesforce
・Power BI / Excel by Power Query/Pivot / SQL data collecting
・Excellent communication relationship building organizational and presentation skills
・Strong oral and written communication skills in Japanese and English to effectively build relationships with stakeholders across the business both at a local and regional/global level

Company Description

■整形外科、外科、脳外科、口腔外科、形成外科等、医療機器の輸入販売