



【1100～1400万円】Sr. Manager Commercial Solutions (Solution Excell...

日本ストライカー株式会社での募集です。 デジタルマーケティングのご経験のある方...

## Job Information

### Recruiter

JAC Recruitment Co., Ltd.

### Hiring Company

日本ストライカー株式会社

### Job ID

1591776

### Industry

Medical Device

### Company Type

International Company

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

### Salary

11 million yen ~ 14 million yen

### Work Hours

09:00 ~ 17:30

### Holidays

【有給休暇】初年度 12日 1か月目から 【休日】完全週休二日制 土 日 祝日 夏季休暇 年末年始 完全週休二日(土・日)、祝...

### Refreshed

May 28th, 2026 18:00

## General Requirements

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Native

### Minimum Education Level

High-School

### Visa Status

Permission to work in Japan required

## Job Description

### 【求人No NJB2342603】

Responsibility and accountability for the development delivery implementation reporting of S.F.D.C to achieve key business objectives across Japan Commercial

- ・ Engage with relevant internal stakeholders to implement S.F.D.C functionalities to drive the business needs and support the sales strategy
- ・ Develop tailored dashboards / reports to monitor performance data and track progress ensuring they are easy to use and

implement for the end user

- Reinforce digital marketing and sales force leveraging the SFDC functionalities and AI technologies for entire Japan business
  - Measure the activity of the sales force and monitor their results while also aligned to the needs of relevant stakeholders
  - Contemplate the sales strategy and territory design working with commercial leadership based on activities and market data
  - Adhere without exception to Corporate compliance and ethics policies
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## Required Skills

- Strong leadership capabilities
  - High level of computer literacy and knowledge of business systems in particular need to highly experienced S.F.D.C
  - Data management skills and experience for delivering the data generated by salesforce
  - Power BI / Excel by Power Query/Pivot / SQL data collecting
  - Excellent communication relationship building organizational and presentation skills
  - Strong oral and written communication skills in Japanese and English to effectively build relationships with stakeholders across the business both at a local and regional/global level
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## Company Description

■整形外科、外科、脳外科、口腔外科、形成外科等、医療機器の輸入販売