



PR/087299 | AVP / VP, Relationship Manager - (Japanese bilingual)

Job Information

Recruiter

JAC Recruitment USA

Job ID

1591535

Industry

Audit, Tax Accounting

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

May 12th, 2026 10:44

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A leading global bank is seeking an AVP/VP, Relationship Manager - (Japanese bilingual).

RESPONSIBILITIES

- Develops and manages relationships with corporate clients, with a focus on business origination and portfolio risk management within the assigned segment
- Presents and delivers a broad range of corporate banking products and solutions to meet client needs
- Closes sales while providing responsive, high-quality client service
- Manages relationships across assigned geographic areas and/or specific product or service lines, as applicable
- Approves transactions within delegated authority

Oversees overall relationship profitability and portfolio risk

REQUIREMENTS

- Bachelor or higher degree in Finance, Accounting, Business or Economic required.
- Working experience in banking industry is a plus.
- Bilingual Japanese - English

SALARY & Benefits

USD \$110,000 - \$150,000+ Performance Bonus

This company offers a competitive total rewards package.

OTHERS

Work location: Menlo Park, CA

*This is a hybrid position.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.us/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.us/terms-of-use>

Company Description