



## PR/095736 | Account Manager (JAPANESE KEY ACCOUNTS)

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1591496

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

May 12th, 2026 10:25

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**■職務内容■**

- ・ Plan and prioritize sales activities and prospect contacts in assigned territory towards achieving sales target.
- ・ Find new customers & establish relationships with customers in assigned territory
- ・ Collect & analysis customers' information to consult customers effectively and get the orders · Make persuasive demonstrations and presentations to decision makers, negotiate contracts
- ・ Periodical report on Sales call/visit & market to Sales Manager(Japanese)

**■求める経験・能力・資格等■**

- ・ University graduate with at least 3 years' experience in similar positions.
- ・ Experience in Direct Sales (at least 1 year), IT knowledge is an advantage
- ・ Good English(TOEIC: over 700). Computer skill: PC and appropriate Software (Word, Excel, Power point)
- ・ Good communication and negotiation with customers at different levels · Excellent relationship and networking skills
- ・ Highly self-motivated and result oriented
- ・ Independent in job handling and cooperate well with other colleagues in different sections

**■働く魅力■**

- ・ Work in an international, dynamic and friendly environment · Attractive salary, commission, allowance package

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description