



Understanding People

## Manager, Talent Acquisition 採用マネージャー - B2B Team (Hybrid)

Fortune 500 tech company, Hybrid

### Job Information

**Recruiter**

Specialized Group

**Job ID**

1591474

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience

**Refreshed**

May 12th, 2026 10:23

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

#### Manager, Talent Acquisition 採用マネージャー - B2B Team (Hybrid, Flexible Work)

Our client, a Fortune 500 global leader in technology services, is seeking a Manager, Talent Acquisition for their B2B team in the IT industry. This role offers the opportunity to lead and manage a team of five, driving recruitment strategies and operations that directly contribute to business growth. Enjoy a hybrid work setup with a primary focus on remote work and flexible office attendance in the Tokyo metropolitan area.

**Key Responsibilities:**

- Lead recruitment strategy for B2B technology projects
- Manage and develop a team of 5 TA members
- Directly recruit for key positions in sales and technology
- Report recruitment progress to business leaders
- Collaborate with global TA team for recruitment alignment

- Optimize recruitment processes based on data analysis
- Enhance candidate experience through strategic initiatives

**Qualifications:**

- Experience in B2B sales models and inside sales
- Project-based recruitment experience in technology sectors
- Experience managing and leading recruitment teams
- Business-level English proficiency
- Hands-on recruitment experience, including direct sourcing
- Experience in stakeholder negotiation and coordination
- Familiarity with recruitment process optimization

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Company Description