



PR/087328 | Product Category Specialist

Job Information

Recruiter

JAC Recruitment USA

Job ID

1591185

Industry

Restaurant, Food Service

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

May 5th, 2026 10:36

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

POSITION SUMMARY

This position is responsible for coordinating, developing, and evaluating food product categories, while managing purchasing activities and supporting overall sales growth and profitability through close collaboration with internal teams and external partners.

RESPONSIBILITIES

- Procure food products and related supplies in line with internal policies
- Develop and manage pricing structures and margin analyses
- Support the development of private label products
- Select and negotiate with vendors, managing contracts and compliance

- Analyze market trends, customer needs, and competitive products
- Collaborate with sales teams and regional offices to drive market share
- Prepare reports for internal stakeholders, including international affiliates
- Monitor shipments and resolve delivery issues

QUALIFICATIONS

- Bachelor's degree in business, marketing, economics, or a related field
- Minimum of 3 years' experience in purchasing, buying, or sales within the food industry
- Strong background in food purchasing and cost analysis
- Proficiency with Microsoft Office and ERP systems
- Ability to travel domestically and internationally on short notice

SALARY USD \$67,000 – 90,650

LOCATION Carlstadt, NJ

BENEFITS

- Health, dental, vision, life & accident, and pet insurance
- 401(k) with company matching
- 19 days of paid time off
- Wellness program and EAP assistance and much more!

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Company Description