



PR/087299 | AVP / VP, Relationship Manager - (Japanese bilingual)

Job Information

Recruiter

JAC Recruitment USA

Job ID

1591183

Industry

Audit, Tax Accounting

Job Type

Permanent Full-time

Location

United States

Salary

Negotiable, based on experience

Refreshed

May 5th, 2026 10:36

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A leading global bank is seeking an AVP/VP, Relationship Manager - (Japanese bilingual).

RESPONSIBILITIES

- Develops and manages relationships with corporate clients, with a focus on business origination and portfolio risk management within the assigned segment
- Presents and delivers a broad range of corporate banking products and solutions to meet client needs
- Closes sales while providing responsive, high-quality client service
- Manages relationships across assigned geographic areas and/or specific product or service lines, as applicable
- Approves transactions within delegated authority

Oversees overall relationship profitability and portfolio risk

REQUIREMENTS

- Bachelor or higher degree in Finance, Accounting, Business or Economic required.
- Working experience in banking industry is a plus.
- Bilingual Japanese - English

SALARY & Benefits

USD \$110,000 - \$150,000+ Performance Bonus

This company offers a competitive total rewards package.

OTHERS

Work location: Menlo Park, CA

*This is a hybrid position.

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Company Description