



PR/123710 | Sales Manager (Japanese Speaker OR Knowledgeable in Chemistry)

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1589929

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Indonesia

**Salary**

Negotiable, based on experience

**Refreshed**

May 12th, 2026 09:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Requirements (either):**

- Holds a valid **SIM A** and drives a car; speaks **business-level Japanese**; has **sales experience**; chemistry knowledge is a plus.  
**OR**
- Holds a valid **SIM A** and drives a car; has **strong chemistry knowledge**; and **sales experience**.

**Most Ideal Candidate:**

- Holds a valid **SIM A**, drives a car, speaks **business-level Japanese**, has **sales experience**, and possesses **strong chemistry knowledge**.

**Responsibilities:**

- Identify new industrial opportunities, conduct customer visits, deliver proposals/quotations, and manage forecasting.
- Maintain key accounts, update CRM activities, and handle customer issues.
- Coordinate with production, QA, warehouse, and logistics; provide market and competitor insights to management.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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## Company Description