

「プロだからわかる、あなたのスキルが活躍の場所」  
60以上の業界・職種に特化した専門チームがサポート

Robert—  
—Walters

## 【英語を活かす】 間接調達シニアマネージャー / Indirect Sourcing Senior Manager

国際的な食品・飲料企業にて、間接調達シニアマネージャーの求人がございます。

### Job Information

**Recruiter**

Robert Walters Japan (ロバート・ウォルターズ)

**Hiring Company**

国際的な食品・飲料企業

**Job ID**

1589683

**Industry**

Food and Beverage

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

10 million yen ~ 15 million yen

**Holidays**

完全週休2日制, 土日祝日休み, 有給休暇

**Refreshed**

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### General Requirements

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

An international food and beverage company is looking for a Senior Manager, Indirect Sourcing. The selected candidate will lead sourcing strategies across key indirect categories, manage supplier relationships, and drive cost, quality, and service improvements in collaboration with cross-functional teams.

A global food and beverage organisation specialising in dairy, plant-based, and nutrition products, known for its strong commitment to health, sustainability, and innovation. The company offers dynamic career opportunities in a collaborative, growth-focused environment, making it an attractive choice for job seekers looking to build long-term careers in the fast-moving consumer goods industry.

**Keywords:**

間接購買, 調達マネージャー, サプライヤー管理, カテゴリーマネジメント, コスト削減, 外資系食品メーカー, 調達戦略, 求

人, 外資系

Job Ref: MQAI62

**Responsibilities:**

- Develop and execute sourcing strategies based on internal business needs and market analysis
- Identify cost-saving opportunities and deliver year-on-year productivity improvements
- Manage sourcing activities, including analysis, strategy development, tendering, negotiation, and supplier selection
- Represent indirect procurement to internal stakeholders and external suppliers for negotiations and contracting
- Supervise and support team members across logistics and COE functions
- Manage contracts and terms with suppliers across assigned categories
- Drive supplier relationship management initiatives to improve cost, quality, service, and innovation
- Lead digitalisation, policy, process, reporting, and governance improvements within the COE
- Manage key indirect categories including logistics, A&P, and professional services

**Requirements:**

- Bachelor's degree or above
- More than 10 years of experience in indirect sourcing or procurement
- Advanced negotiation, tender, contracting, and supplier relationship management experience
- Industrial analysis, benchmarking, inflation forecasting, and should-cost modelling skills
- SAP process knowledge
- Proficient in MS Office Suite
- Ability and willingness to work in a multinational and cross-functional environment
- Business level Japanese and English

**Preferred requirements:**

- Experience in FMCG or food industry

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**Company Description**

We've been a driving force in the Japanese bilingual recruitment market, providing high quality candidates for our clients and access to the best jobs for over 20 years. We operate a team-based profit share system which, we believe, sets us apart from the majority of competitors by enabling us to always put the interests of our clients and candidates first. That means we can find the best fit for employer and job seeker, and we never push people into unsuitable roles.