



PR/096920 | Wealth Advisor

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1589492

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Hong Kong

Salary

Negotiable, based on experience

Refreshed

April 21st, 2026 10:39

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Location: Hong Kong (coverage across Hong Kong, Macau & Mainland China)

Client Segment: High-Net-Worth Individuals (HNWIs)

We are seeking entrepreneurial, relationship-driven professionals to join our growing private wealth advisory platform. This role focuses on advising High-Net-Worth Individuals across Hong Kong, Macau, and Mainland China, delivering tailored wealth solutions across investments, insurance, and long-term financial planning.

This is an opportunity for ambitious individuals who are driven by performance-based rewards, value autonomy, and are

motivated to build a sustainable, long-term book of business that generates recurring income over time.

Key Responsibilities

- Develop and manage long-term relationships with High-Net-Worth clients across Greater China
- Provide holistic wealth planning solutions, including:
 - Investment-linked and traditional insurance solutions
 - Portfolio construction and asset allocation strategies
 - Retirement, legacy, and succession planning
 - Risk management and capital preservation strategies
- Source, onboard, and advise new clients through professional networks, referrals, and strategic partnerships
- Deliver ongoing portfolio reviews and proactive advice aligned with market conditions and client objectives
- Build and grow a personal book of business that delivers recurring and predictable income over time
- Stay current with market trends, regulatory developments, and product innovations across the region

Earning & Career Potential

- Highly competitive, performance-driven remuneration with uncapped earning potential
- Opportunity to build a scalable, long-term income stream through recurring client relationships
- Increasing income stability as your client base and assets under advisory mature
- Clear pathway to senior advisory, team leadership, or partner-level roles
- Access to a comprehensive product platform and regional market opportunities in one of the world's fastest-growing wealth corridors

Ideal Candidate Profile

- Entrepreneurial mindset with a strong drive for personal and financial success
- Proven ability to build trust and long-term client relationships
- Strong communication skills across cultures; Mandarin and/or Cantonese highly preferred
- Existing networks or strong interest in serving HNW clients in Greater China
- Background in wealth management, financial advisory, private banking, insurance, or investment sales is an advantage
- Self-disciplined, resilient, and comfortable working in a performance-oriented environment

#LI-JACSG
#countrysingapore

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.sg/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.sg/terms-of-use>

Company Description