



PR/096920 | Wealth Advisor

## Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1589492

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Hong Kong

**Salary**

Negotiable, based on experience

**Refreshed**

May 5th, 2026 08:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

None

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Location: Hong Kong (coverage across Hong Kong, Macau & Mainland China)

Client Segment: High-Net-Worth Individuals (HNWIs)

We are seeking entrepreneurial, relationship-driven professionals to join our growing private wealth advisory platform. This role focuses on advising High-Net-Worth Individuals across Hong Kong, Macau, and Mainland China, delivering tailored wealth solutions across investments, insurance, and long-term financial planning.

This is an opportunity for ambitious individuals who are driven by performance-based rewards, value autonomy, and are

motivated to build a sustainable, long-term book of business that generates recurring income over time.

#### Key Responsibilities

- Develop and manage long-term relationships with High-Net-Worth clients across Greater China
- Provide holistic wealth planning solutions, including:
  - Investment-linked and traditional insurance solutions
  - Portfolio construction and asset allocation strategies
  - Retirement, legacy, and succession planning
  - Risk management and capital preservation strategies
- Source, onboard, and advise new clients through professional networks, referrals, and strategic partnerships
- Deliver ongoing portfolio reviews and proactive advice aligned with market conditions and client objectives
- Build and grow a personal book of business that delivers recurring and predictable income over time
- Stay current with market trends, regulatory developments, and product innovations across the region

#### Earning & Career Potential

- Highly competitive, performance-driven remuneration with uncapped earning potential
- Opportunity to build a scalable, long-term income stream through recurring client relationships
- Increasing income stability as your client base and assets under advisory mature
- Clear pathway to senior advisory, team leadership, or partner-level roles
- Access to a comprehensive product platform and regional market opportunities in one of the world's fastest-growing wealth corridors

#### Ideal Candidate Profile

- Entrepreneurial mindset with a strong drive for personal and financial success
- Proven ability to build trust and long-term client relationships
- Strong communication skills across cultures; Mandarin and/or Cantonese highly preferred
- Existing networks or strong interest in serving HNW clients in Greater China
- Background in wealth management, financial advisory, private banking, insurance, or investment sales is an advantage
- Self-disciplined, resilient, and comfortable working in a performance-oriented environment

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## Company Description