



【800～1100万円】 Technical Sales

外資系自動車メーカーでの募集です。 機械設計・機構設計・筐体設計・メカトロ設計...

## Job Information

### Recruiter

JAC Recruitment Co., Ltd.

### Hiring Company

外資系自動車メーカー

### Job ID

1587484

### Industry

Automobile and Parts

### Company Type

International Company

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

### Salary

8 million yen ~ 11 million yen

### Work Hours

09:00 ~ 17:30

### Holidays

詳細は求人ご紹介時にご案内いたします。

### Refreshed

April 16th, 2026 16:45

## General Requirements

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Native

### Minimum Education Level

Technical/Vocational College

### Visa Status

Permission to work in Japan required

## Job Description

【求人No NJB2302197】

プラスチックファスナー製品の設計・エンジニアリング業務を担当頂きます。

### ◆ Position Summary:

Technical Sales ・ ITW Automotive Japan will report to the Sales Manager and will be responsible both of design/engineering and sales activities for Plastic Fastener Products.

◇ Responsibilities:

- Develop strong relationship that provide insight and a landscape where ITW has a competitive advantage
  - Proactively seek business opportunities by engaging customer's engineering in early development stage thereby establishing ITW as the preeminent solutions provider for plastic fasteners
  - Define technical and other requirements to obtain business
  - Enlighten ITW way/culture and drive customers with deep product design/manufacturing/testing knowledge
  - Support the ITW innovation strategies to identify opportunities
  - Demonstrates personal effectiveness and leadership that creates a culture of high performance
  - Create necessary reports upon requests
  - Manage program launches along with internal/external milestones
  - Identify customer pain points and create ITW value
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## Required Skills

【必須】

- 自動車業界でプラスチック製品の設計または5年以上のエンジニアリング経験、プラスチックファスナーの設計があれば尚可
  - JOEM開発プロセスの経験
  - 優れたコミュニケーション能力
  - グローバルでのコミュニケーション及び業務の経験
  - プラスチック製品やデザインに関する知識
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## Company Description

ご紹介時にご案内いたします