



【1370～2060万円】 Solution Architect

ITコンサルタントのご経験のある方は歓迎です。

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

非公開

Job ID

1586896

Industry

Software

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

13 million yen ~ 20 million yen

Work Hours

09:00 ~ 18:00

Holidays

詳細は求人ご紹介時にご案内いたします。

Refreshed

May 2nd, 2026 15:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2338814】

Responsibilities:

The SA will collaborate early with the AE to develop account strategy and solution evaluation plans. The SA will assist the AE in proposing and negotiating the evaluation plan with the prospect.
The SA will ensure that every opportunity is treated strategically.

Required Skills

Minimum 10 12+ years of intensive experience in selling software applications.

Principal or Experienced Senior Solution Consultant.

Strong organization analytical and problem solving skills.

Strong documentation and writing skills.

Possess experience with strategic planning and ability to work with/present to Senior/Executive Management.

Effective communication skills leadership skills presentation skills problem solving skills project management skills teaming skills and organizational skills.

Willingness to travel 50% to attend prospect/customer meetings and internal meetings.

Company Description

ご紹介時にご案内いたします