

【1900 ~ 3800万円】Director Consult Partner / Consult Partner

世界最大のITインフラサービスプロバイダーでの募集です。 アカウントエグゼクテ...

Job Information

Recruiter
JAC Recruitment Co., Ltd.

Hiring Company
世界最大のITインフラサービスプロバイダー

Job ID
1586880

Industry
System Integration

Company Type
International Company

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards

Salary
19 million yen ~ 35 million yen

Work Hours
09:00 ~ 18:00

Holidays
詳細は求人ご紹介時にご案内いたします。

Refreshed
October 31st, 2026 07:00

General Requirements

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
High-School

Visa Status
Permission to work in Japan required

Job Description

【求人No NJB2281825】
As a Consult Partner you will have a pivotal role in driving profitable growth leveraging our comprehensive capabilities to build strong client relationships and leading your team to success. This role demands a strong presence industry expertise and the ability to cultivate relationships with CXO level clients. Your leadership will be critical in fostering talent development and innovation within the organization.

This role will also be leading the overall client engagement and delivering high quality client work alongside senior client

stakeholders. Working in a transaction environment which may be pre or post deal planning post deal implementation and ultimately supporting execution. Partners will be focused on financial impact utilization and contribution client impact and leadership.

Required Skills

・Extensive experience in client engagement and relationship management at the CXO level
・Demonstrable ability to build and commercialize relationships with senior executives
・Proven track record of leading and executing complex projects with multi disciplinary teams in a consulting corporate or public sector environment
・Effective financial acumen with experience in driving revenue growth and managing margins
・Experience of managing or supporting high value business development activities with senior stakeholders
・Deep understanding of industry trends and technology
・Sound personal brand and presence in the industry
・Demonstrated ability to innovate and drive change

Company Description

ご紹介時にご案内いたします