



## Project Manager

### Job Information

**Recruiter**

[Hi-Tech Japan K.K.](#)

**Job ID**

1586733

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

9 million yen ~ 14 million yen

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 10 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

Permission to work in Japan required

### Job Description

- Lead end-to-end operator certification for Microsoft Surface devices in Japan, coordinating with mobile operators, third-party test labs, and internal engineering teams to ensure timely compliance, defect resolution, and final operator approval aligned with product launch timelines.
- Translate operator requirements into actionable engineering inputs and maintain a continuous feedback loop between operators and Microsoft engineering teams.
- Drive deployment readiness, including pre-launch validation and post-launch troubleshooting, and act as the primary escalation point for cross-functional technical issues involving operators, labs, and OEM partners.
- Serve as the primary technical and business liaison to Japanese mobile operators, supporting discussions on security, closed-network environments, and certification constraints impacting deal execution.
- Provide operator and market insights to support shipment forecasting, revenue planning, and regional strategy decisions.
- Identify and mitigate certification, regulatory, and deployment risks that could impact enterprise-scale rollouts in Japan.

Operator Certification, Carrier Certification, Type Approval Japan, Mobile Operator Relations, Telecom Deployment, 5G Device Certification, LTE Testing, Wireless Compliance, NTT Docomo, SoftBank, KDDI, Japan Telecom Operators, TPM, Technical Program Manager, Device Certification Engineer, Network Integration, RF Testing, Enterprise Deployment, Closed Network Solutions, eSIM, VoLTE, Field Trials

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## Required Skills

- Experience in mobile operator certification, compliance, or device approval processes in Japan
- Strong relationships with Japanese mobile network operators and enterprise ecosystem partners
- Technical understanding of 5G/LTE device deployment, wireless standards, and network integration
- Proven ability to manage cross-functional coordination across engineering teams, labs, OEMs, and operators
- Fluency in both Japanese and English (business and technical communication)

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## Company Description