



## Product Manager - Digital Payments | デジタル決済PM

Fintech PM | Global Growth | Tokyo

### Job Information

**Recruiter**

[PEAK Recruitment Japan K.K.](#)

**Job ID**

1586685

**Industry**

Software

**Company Type**

International Company

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

10 million yen ~ 16 million yen

**Refreshed**

April 29th, 2026 01:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level (Amount Used: English usage about 50%)

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

We are seeking a Product Manager for Digital Payments to own the strategy, design, and continuous improvement of online payment products including Payment Gateway and Paylink solutions.

- Define requirements and design functionality for online payment products including Paylink and Payment Gateway
- Design integrations with payment brands and external providers such as cards, QR codes, and international wallets
- Develop product strategies and differentiation measures based on market and competitor analysis
- Improve merchant portals and APIs; conduct data analysis to drive conversion rate improvements
- Manage post-launch KPIs including transaction volume, merchant expansion, and fee revenue

### Required Skills

- 3+ years of PM experience in online payments or e-commerce products
- Strong understanding of payment processing flows including authorization, settlement, and chargebacks
- Experience proposing improvements based on market research and KPI analysis
- Business-level Japanese with English or Chinese collaboration skills for development teams

**Nice to Have**

- Experience building and operating Payment Gateways
- Experience integrating with payment providers such as Adyen, Stripe, or GMO
- Experience operating API platforms or B2B SaaS products
- evel Japanese with English or Chinese collaboration skills for development teams

---

Company Description