



Product Manager - Digital Payments | デジタル決済PM

Fintech PM | Global Growth | Tokyo

Job Information

Recruiter

[PEAK Recruitment Japan K.K.](#)

Job ID

1586685

Industry

Software

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 16 million yen

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General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 50%)

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

We are seeking a Product Manager for Digital Payments to own the strategy, design, and continuous improvement of online payment products including Payment Gateway and Paylink solutions.

- Define requirements and design functionality for online payment products including Paylink and Payment Gateway
- Design integrations with payment brands and external providers such as cards, QR codes, and international wallets
- Develop product strategies and differentiation measures based on market and competitor analysis
- Improve merchant portals and APIs; conduct data analysis to drive conversion rate improvements
- Manage post-launch KPIs including transaction volume, merchant expansion, and fee revenue

Required Skills

- 3+ years of PM experience in online payments or e-commerce products
- Strong understanding of payment processing flows including authorization, settlement, and chargebacks
- Experience proposing improvements based on market research and KPI analysis
- Business-level Japanese with English or Chinese collaboration skills for development teams

Nice to Have

- Experience building and operating Payment Gateways
- Experience integrating with payment providers such as Adyen, Stripe, or GMO
- Experience operating API platforms or B2B SaaS products
- evel Japanese with English or Chinese collaboration skills for development teams

Company Description