



## PR/087432 | Sales Manager for Electric Component (m / f / d)

### Job Information

**Recruiter**

JAC Recruitment Germany

**Job ID**

1586623

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

Germany

**Salary**

Negotiable, based on experience

**Refreshed**

May 26th, 2026 06:00

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company and Job Overview

A well-established Japanese manufacturer and trading company specializing in electronic components such as cable harness, connectors and circuit boards is seeking a Sales Manager for Electric Component (m/f/d).

As part of its business expansion in Europe, the company is seeking a proactive and entrepreneurial sales professional who can develop new business opportunities and act as a key door opener in the European market.

#### Job Responsibilities

- Identify and develop new business opportunities and potential clients in the European market
- Conduct market research and analyze customer needs and industry trends

- Initiate contact with prospective customers and build long-term business relationships
- Present and propose tailored solutions using the company's products and services
- Coordinate with internal teams such as engineering, production, and headquarters to support business development activities
- Prepare sales proposals, quotations, and basic reports
- Participate in exhibitions, trade fairs, and customer meetings as required

#### **Job Requirements**

- Minimum of 5 years of business experience in sales, business development, or new market development
- Business-level proficiency in English and German
- Proficient in MS Office (Word, Excel, PowerPoint)
- Strong communication, negotiation, and relationship-building skills
- Self-motivated, proactive, and able to work independently in a growing market environment

Apply online for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### **Company Description**