



PR/087432 | Sales Manager for Electric Component (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1586623

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

June 23rd, 2026 06:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

A well-established Japanese manufacturer and trading company specializing in electronic components such as cable harness, connectors and circuit boards is seeking a Sales Manager for Electric Component (m/f/d).

As part of its business expansion in Europe, the company is seeking a proactive and entrepreneurial sales professional who can develop new business opportunities and act as a key door opener in the European market.

Job Responsibilities

- Identify and develop new business opportunities and potential clients in the European market
- Conduct market research and analyze customer needs and industry trends

- Initiate contact with prospective customers and build long-term business relationships
- Present and propose tailored solutions using the company's products and services
- Coordinate with internal teams such as engineering, production, and headquarters to support business development activities
- Prepare sales proposals, quotations, and basic reports
- Participate in exhibitions, trade fairs, and customer meetings as required

Job Requirements

- Minimum of 5 years of business experience in sales, business development, or new market development
- Business-level proficiency in English and German
- Proficient in MS Office (Word, Excel, PowerPoint)
- Strong communication, negotiation, and relationship-building skills
- Self-motivated, proactive, and able to work independently in a growing market environment

Apply online for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

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Company Description