



PR/119468 | Japanese Speaking Key Account Sales (N2+)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1586613

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

May 12th, 2026 12:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description

- Manage day-to-day sales operations and provide support to the Sales Manager and Managing Director.
- Conduct sales activities for existing chemical products and related materials, serving both domestic and overseas battery manufacturers.
- Visit customer facilities to follow up on sales promotions and assist in resolving technical or operational issues on-site.
- Identify and develop potential new markets and prospective customers.
- Participate in customer-led meetings related to supplier quality, delivery performance, and safety matters.
- Prepare and submit sales reports to the Sales Manager and Managing Director.
- Carry out additional duties as assigned by the Sales Manager and Managing Director.

Requirements

- Bachelor degree in any related field.
- Minimum of 2 years' experience in a B2B sales-related role is preferred.
- Ability to perform effectively under pressure; strong project management and problem-solving skills will be highly valued.
- Experience working in a multicultural or multinational environment is an advantage.
- Strong communication skills in both English and Japanese (N2 or above) are required,

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Company Description