



PR/119468 | Japanese Speaking Key Account Sales (N2+)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1586613

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 9th, 2026 12:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description

- Manage day-to-day sales operations and provide support to the Sales Manager and Managing Director.
- Conduct sales activities for existing chemical products and related materials, serving both domestic and overseas battery manufacturers.
- Visit customer facilities to follow up on sales promotions and assist in resolving technical or operational issues on-site.
- Identify and develop potential new markets and prospective customers.
- Participate in customer-led meetings related to supplier quality, delivery performance, and safety matters.
- Prepare and submit sales reports to the Sales Manager and Managing Director.
- Carry out additional duties as assigned by the Sales Manager and Managing Director.

Requirements

- Bachelor degree in any related field.
- Minimum of 2 years' experience in a B2B sales-related role is preferred.
- Ability to perform effectively under pressure; strong project management and problem-solving skills will be highly valued.
- Experience working in a multicultural or multinational environment is an advantage.
- Strong communication skills in both English and Japanese (N2 or above) are required,

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description