



## PR/119445 | Japanese Speaking - Sales Executive (Chemical)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1586601

**Industry**

Chemical, Raw Materials

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

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### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Sales Executive - Chemical (Japanese Speaking)

**Salary:** up to 45,000 THB + Attractive benefits

**Working Hours:** Mon–Fri / 08:30–17:30

**Location:** Bangkok (with frequent client visits in Bangkok, Chonburi, Rayong, and nearby areas)

We are working with a well-established Japanese trading company to hire a Japanese-Speaking Sales professional to support and expand their business in Thailand.

#### Key Responsibilities

- Identify and develop new B2B clients to expand product sales
- Visit, communicate, and negotiate with clients and suppliers
- Work outside the office approximately 3–4 days per week

- Research market trends and propose suitable solutions to customers
- Handle domestic and international sales operations  
(products include chemical materials, lubricants, battery materials, automotive parts, mineral resources, and environmental-related products)
- Build and maintain strong, long-term relationships with existing clients
- Expand sales volume and identify new business opportunities aligned with company strategy
- Perform a wide range of sales-related operational tasks

#### Qualifications

- Bachelor's degree in any field
- Experience: Minimum 3 years of B2B sales experience
- Background in Chemical, Construction, or Automotive Parts industries
- Experience in chemical sales at a Japanese trading company
- Strong communication and interpersonal skills
- Japanese language skills required for client communication

#### Allowances & Benefits

- Annual bonus
- Social Security
- Company car with driver
- Transportation allowance
- Health insurance
- Paid annual leave

Interested applicants, please click **APPLY NOW**. Only shortlisted candidates will be contacted due to the high volume of applications.

#LI-JACTH

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#### Company Description