



PR/110248 | Sales Position JPS Delhi

Job Information

Recruiter

JAC Recruitment India

Job ID

1586585

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

May 26th, 2026 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

IndustryAutomotive

Job Description

The selected candidate will be responsible for sales activities targeting Japanese companies. The products handled include small rubber components (such as hoses and molded rubber parts) used around engines for two-wheelers and four-wheelers.

Key responsibilities include:

- Sales to Japanese OEMs and Tier-1 manufacturers
- Building and maintaining strong relationships with existing clients
- Understanding customer needs and providing proposal-based sales solutions
- After-sales follow-up, including coordination of production schedules

- Explaining products using technical drawings in collaboration with in-house engineering teams
- Business travel within India on an almost monthly basis

Training will be provided prior to joining.

Required Skills

- Japanese language proficiency sufficient to communicate effectively with engineers
- Ability to commit to long-term employment
- A careful, stable, and reliability-oriented working style

Preferred Skills

- Previous work experience with Japanese companies
- At least 2 years of sales experience in the automotive industry
- Flexibility to adapt to demanding and tight schedules

Working Hours

9:00 AM – 6:00 PM

Compensation & Benefits

To be discussed

Holidays

Weekends (Saturday & Sunday) and national holidays

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Company Description