



PR/110234 | AM - Sales

## Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1586577

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

May 26th, 2026 07:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

**Job Location:** Bangalore

**Requirement:** -

- Identify and develop new customers for electronic components, especially semiconductors, by understanding their technical and commercial requirements and building long-term relationships.
- Create and manage new business opportunities, including preparing quotations, negotiating pricing, and coordinating internally for timely order execution.
- Source and develop new suppliers, mainly Japanese and global manufacturers, while maintaining strong relationships with existing suppliers.
- Act as a bridge between customers and suppliers by handling inquiries, specifications, delivery schedules, and issue resolution.
- Monitor market trends, competitor activity, and customer demand to support business growth and reporting to

management.

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Company Description