



## PR/095761 | Business Strategy & Operations Leader

### Job Information

**Recruiter**

JAC Recruitment Vietnam Co., Ltd

**Job ID**

1586538

**Industry**

IT Consulting

**Job Type**

Permanent Full-time

**Location**

Vietnam

**Salary**

Negotiable, based on experience

**Refreshed**

May 26th, 2026 08:00

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### Company Overview

A company in the software industry is hiring for a Business Strategy & Operations Leader position. Operating in a fast-growing and cross-border environment, the organization is focused on building strong internal capabilities while driving sustainable business growth. This role offers the opportunity to work closely with senior leadership and contribute to both organizational development and strategic expansion.

#### Job Description

- Lead new business initiatives by designing and validating business hypotheses and supporting market entry strategies
- Conduct market research to deepen understanding and identify growth opportunities
- Coordinate operational setup, including compliance and collaboration with legal advisors

- Identify organizational challenges early and propose actionable solutions aligned with business goals
- Translate team and operational issues into measurable KPIs and implement improvement plans
- Develop and execute recruitment strategies aligned with business objectives, including managing hiring targets and optimizing recruitment processes
- Enhance organizational governance by improving HR systems, performance evaluation frameworks, onboarding, and training programs

#### Qualifications

- Bachelor's degree
- At least 5 years of management experience, including experience in business management, launching new projects or businesses, or building new departments
- Advanced Japanese proficiency at N2 level
- Experience in designing hiring strategies and evaluation systems is preferred
- Basic financial literacy, including understanding of profit and loss and balance sheets, is an advantage
- Ability to manage cross-functional challenges and align stakeholders toward solutions

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