



PR/095761 | Business Strategy & Operations Leader

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1586538

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

April 28th, 2026 08:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

Fluent

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company Overview

A company in the software industry is hiring for a Business Strategy & Operations Leader position. Operating in a fast-growing and cross-border environment, the organization is focused on building strong internal capabilities while driving sustainable business growth. This role offers the opportunity to work closely with senior leadership and contribute to both organizational development and strategic expansion.

Job Description

- Lead new business initiatives by designing and validating business hypotheses and supporting market entry strategies
- Conduct market research to deepen understanding and identify growth opportunities
- Coordinate operational setup, including compliance and collaboration with legal advisors

- Identify organizational challenges early and propose actionable solutions aligned with business goals
- Translate team and operational issues into measurable KPIs and implement improvement plans
- Develop and execute recruitment strategies aligned with business objectives, including managing hiring targets and optimizing recruitment processes
- Enhance organizational governance by improving HR systems, performance evaluation frameworks, onboarding, and training programs

Qualifications

- Bachelor's degree
- At least 5 years of management experience, including experience in business management, launching new projects or businesses, or building new departments
- Advanced Japanese proficiency at N2 level
- Experience in designing hiring strategies and evaluation systems is preferred
- Basic financial literacy, including understanding of profit and loss and balance sheets, is an advantage
- Ability to manage cross-functional challenges and align stakeholders toward solutions

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Company Description