



PR/096913 | SAP B1 Sales Consultant

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1586478

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

April 14th, 2026 10:23

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

Our client is a leading ICT and digital solutions integrator in Southeast Asia. The organization serves over a thousand clients across multiple industries and operates in several ASEAN countries.

They are looking for a driven SAP B1 Sales Consultant with strong ownership, a positive mindset, and the ability to anticipate customer needs.

JOB RESPONSIBILITIES

- Identify and develop new business opportunities for SAP B1 and IT solutions.
- Conduct customer meetings, needs analysis, proposals, and presentations.
- Build and manage sales pipelines to achieve revenue targets.
- Understand customer requirements and propose value-added solutions.

- Collaborate with pre-sales, consultants, and internal teams.
- Apply hypothesis-driven thinking to solve customer challenges.

JOB REQUIREMENTS

- Bachelor's degree in Business, IT, Engineering, or a related field.
- 2–5 years of experience in ERP, SAP B1, or IT solution sales preferred.
- PMP certification is an advantage but not mandatory.
- Proactive, positive, and action-oriented mindset.
- Strong sense of ownership and adaptability in a fast-paced environment.
- Ability to anticipate customer expectations and think creatively.
- Excellent listening, problem-solving, communication, and presentation skills.

Working Location: Singapore

Syahirah Binte Ahmad Ja'afar (R22105331)

JAC Recruitment Pte. Ltd. (90C3026)

#LI-JACSG

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Company Description