



PR/096905 | Assistant Sales Manager - PTFE Material

Job Information

Recruiter

JAC Recruitment Singapore

Job ID

1586476

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Singapore

Salary

Negotiable, based on experience

Refreshed

April 14th, 2026 10:23

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title: Assistant Sales Manager - PTFE Material

Location: Singapore

Your New Company A well-established multinational materials organisation with a strong footprint in advanced manufacturing and industrial applications is expanding its commercial presence in Asia. The business supplies high-performance materials to technology-driven industries and operates across multiple international markets with a long-term growth mindset.

Your New Role As an Assistant Sales Manager (Advanced Materials), you will be responsible for growing and managing a regional customer base for high-performance polymer materials used in technology-intensive and industrial environments.

This role focuses on strategic account management, new business development, and regional market execution, while also taking on a mentoring role to support junior team members. It is well suited for an experienced B2B sales professional who enjoys both hands-on selling and contributing to team development. **Key Responsibilities**

1. Sales & Market Development
 - Drive sales and market development activities for advanced polymer materials across multiple industries.
 - Manage and grow relationships with existing customers while actively developing new accounts.
 - Execute regional go-to-market strategies based on market trends, customer needs, and competitive insights.
 - Represent the materials portfolio in customer meetings, industry events, and business forums.

2. Account & Regional Management

- Oversee key accounts and ensure effective coordination across internal functions.
- Prepare regular sales updates including forecasts, market outlooks, and performance analysis.
- Support regional coordination with internal stakeholders to ensure smooth customer execution.

3. People & Capability Development

- Guide and support junior colleagues in sales activities and account management.
- Share market insights and best practices to strengthen overall team effectiveness.

4. Industry & Market Intelligence

- Monitor industry developments, customer requirements, and competitor activity.
- Provide market feedback to support product positioning and regional planning.
- Travel within the region as required to support customer engagement and business expansion.

Qualifications

- Diploma or Degree in Business, Engineering, Science, or a related discipline.
- 6–8 years of experience in B2B sales, preferably within specialty materials, chemicals, or industrial products.
- Prior exposure to high-performance polymers or technical materials is strongly preferred.
- Experience selling into technology-driven or manufacturing-focused industries is an advantage.
- Strong communication and relationship-building skills.
- Commercially driven, proactive, and able to operate independently in a regional role.
- Comfortable working across Southeast Asian markets.
- Proficient in Microsoft Office with solid reporting and presentation skills.
- Experience working in a structured, multinational environment is a plus.

Ready to Take the Next Step?

Interested applicants, please click [APPLY NOW](#) for a confidential chat.

Do note that we will only be in touch if your application is shortlisted.

Chen Pinru
JAC Recruitment Pte Ltd
EA License Number: 90C3026
EA Personnel: R25130085

#LI-JACSG
#countrysingapore

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Company Description