



## Expert Cameras and Opticals - Japan カメラ・光学機器エキスパート — 日本 Exclusive job

カメラと光学機器への情熱を、キャリアに変えよう

### Job Information

**Recruiter**

Expert Executive Recruiters (EER Global)

**Hiring Company**

Expert Executive Recruiters

**Job ID**

1586330

**Industry**

Hardware

**Company Type**

Small/Medium Company (300 employees or less) - International Company

**Non-Japanese Ratio**

About half Japanese

**Job Type**

Permanent Full-time

**Location**

Japan

**Salary**

5 million yen ~ 7.5 million yen

**Work Hours**

Mon - Fri

**Holidays**

20

**Refreshed**

April 24th, 2026 00:00

### General Requirements

**Minimum Experience Level**

Over 1 year

**Career Level**

Entry Level

**Minimum English Level**

Daily Conversation (Amount Used: English usage about 50%)

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

High-School

**Visa Status**

No permission to work in Japan required

### Job Description

**Expert Cameras and Opticals - Japan**

Every day brings the extraordinary! Whether it's Daniel Ricciardo's Formula 1 Car, a Woolly Mammoth's Skeleton, Lady Gaga's Jumpsuit or Usain Bolt's running shoe, we encounter exceptional objects every day.

We're a one-of-a-kind marketplace for buying and selling special objects. Each week, more than 110,000 unique items are auctioned, all carefully curated by our passionate in-house experts.

Having sold over 25 million unique objects, our mission is to become the world's most popular destination for special objects. As a growing, diverse and sustainable scale-up, we proudly live by three core values. If these values resonate with you, we'd love to explore how you can join us.

- Taking ownership and driving impact
- Being open to change and feedback
- Being passionate about our mission and our customers.

#### Your Mission

As a Cameras Expert, you will manage and grow our Cameras auctions with a focus on the Asian market, particularly Japan. You use your technical expertise and commercial insight to curate high-quality auctions, onboard professional sellers, and ensure a transparent and reliable marketplace for buyers and sellers.

You act as the category specialist, selecting relevant lots, guiding sellers on performance, and strengthening our supply from dealers and collectors looking to expand their reach to Europe.

#### What You'll Do

- Evaluate and curate submitted camera lots, ensuring accuracy, authenticity, and commercial appeal
- Create attractive weekly auction selections aligned with collector demand and market trends
- Review titles, descriptions, images, and documentation, and provide accurate value estimates
- Guide sellers on pricing, reserve strategies, and performance optimisation to improve sell-through and cash flow
- Onboard and develop professional dealers and collectors in Japan and the wider Asian market
- Monitor auction results and use data insights to improve lot quality, selection, and overall category performance
- Act as a mediator in disputes, ensuring professional and fair communication between users

#### Where You'll Be

This is a 100% remote role based in Japan, with daily collaboration with teams in Japan and across Europe.

#### 応募概要

- 給与: 要相談 ※経験やスキルに応じて決定します。
- 雇用形態: 契約社員・EOR (雇用代行)
- 勤務時間: 1日実働8時間・完全週休2日制 (土日)・有給休暇 20日
- 福利厚生:
  - PC支給
  - 社会保険
  - 厚生年金
  - 出張手当 など
  - メンタルヘルスサポート制度

#### Why You'll Love Working with Us

- Create a visible impact by working at scale in a global organisation serving millions of customers across 80+ categories. In our flat structure, every role has a broad scope and directly impacts both our customers and the business.
- Learn and grow through our Learning & Development initiatives, including clear development plans and mentorship programmes to support your career progression.
- A culture of connection defines us. We're a passionate, diverse team of 800+ people representing 60+ nationalities. We foster an inclusive and queer-friendly environment where everyone is encouraged to bring their full self to work.
- Celebrate life's moments with us. You'll receive a €100 voucher when you join, a €50 voucher on your birthday, and an extra day off each year to "Pursue Your Passion". We also offer additional leave for key work anniversaries and important life events. Benefits may vary by location.

#### Our Offices and Way of Working

Our vibrant offices in Amsterdam, Paris and Lisbon are designed to inspire collaboration. Most team members operate in a hybrid setup, combining office-based and remote work, with a minimum of two days per week in the office, unless a role is explicitly stated as fully remote or fully office-based.

#### Required Skills

#### What You'll Bring

- Expert theoretical and technical knowledge of analogue and digital cameras from all eras, including optical equipment, darkroom equipment, and binoculars

- Strong understanding of the Japanese camera market and its collector landscape
  - Professional trading experience on platforms such as 1stDibs, eBay, Yahoo! JAPAN Auction, and camera fairs or events
  - Commercial acumen, including knowledge of reserve pricing, sell rates, and auction strategy optimisation
  - Proven ability to analyse auction performance and advise sellers using data insights
  - An active network of dealers, shops, technicians, collectors, and industry experts
  - Fluency in Japanese and English, with strong communication skills and the ability to handle disputes diplomatically
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## Company Description