【スイス外資系】 フィールドアプリケーションエンジニア　Field Application Engineer / FAE

世界シェア70% 半導体製造装置に不可欠な真空バルブのグローバルメーカー

Job Information

Hiring Company
VAT Japan Ltd.

Job ID
1586137

Division
Engineering

Industry
Machinery

Company Type
International Company

Non-Japanese Ratio
Majority Japanese

Job Type
Permanent Full-time

Location
Tokyo - 23 Wards, Ota-ku

Train Description
Tokyo Monorail Haneda Line, Seibijo Station

Salary
6 million yen ~ 11 million yen

Salary Bonuses
Bonuses included in indicated salary.

Refreshed
November 25th, 2026 03:00

General Requirements

Minimum Experience Level
Over 3 years

Career Level
Mid Career

Minimum English Level
Business Level

Minimum Japanese Level
Native Level

Minimum Education Level
Technical/Vocational College

Visa Status
Permission to work in Japan required

Job Description

General Summary (Role summary and objectives/ description of the role)

- Responsible for the technical interface between VAT and customers including OEM and IDM. Act as the technical specialist on customer processes, tools, applications and product requirements.
- This position can contribute by identifying technical challenges and recognizing new business opportunities at key accounts as well as upcoming technical challenges at customers before reaching “official” reporting channels with the goal to increase business. Act strongly on further trends at the customers processes and identifies future product requirements. Then guiding the customers in finding better solutions for its products by proposing VAT values.
- Support internal stakeholders (Product Managers, Sector Managers, Engineers, and so on) for engineering discussions with customers in Japan for making proposal.
- Partner with sales team to define product requirements, develop value propositions and set strategies to penetrate and grow business at key accounts.

Principle Duties & Responsibilities

- Drive Spec-Wins to achieve annual objectives.
- Become reliable technical contributor in projects for both VAT and customers.
- Lead defining specification of new product developments and existing product customizations to protect and increase the Share of Wallet for VAT.
- Identify customers technical roadmaps and share among the internal stakeholders
- Provide accurate and precise answers to customer requests and questions.
- Responsible for New Product Introduction (NPI).
- Responsible for customer evaluations on-site e.g. testing valves in clean room at customer site.
- Reflect Voice of VAT project team in customer projects.
- Reflect Voice of Customer in product development projects.
- Guide and influence customers on their technical decisions based on strategy of VAT engineering & product management.
- Regular reports to supervisor and timely information sharing among the Team and stakeholders.

Job Description

- Support complex technical problem at customers in cooperation with responsible Product Manager and if necessary, escalate it to mangers for further help.
- Support the sales team in customer acquisition and negotiations and proactively drive the product specification process.
- Contributes to the VAT engineering network.
- Carefully monitor competitor landscape, run competition analysis and work out VAT’s competitive advantage

雇用形態：無期雇用 *試用期間有り（6ヶ月）

想定年収：600 万円 ~ 1100万円（月給制）
※スキル・ご経験に応じて相談可能

就業時間：固定（定額）残業代制

- 就業時間 09:00 ~ 17:00
- 休憩時間 60分（12:00 ~ 13:00）
- 残業 月 10 時間 ~ 30 時間程度
- 時差出勤制度有り
- フレックスタイム（コアタイム午前11時から午後 3 時） 在宅勤務制度導入

勤務地：東京都 大田区羽田旭町10番11号 MFIP羽田 1 階

- 穴守稲荷 駅から徒歩10分
- 在宅勤務あり
- 転勤： 無し
- 会社の定める事業所
- 出向：無し
- 受動喫煙対策：就業場所 全面禁煙

休日：年間休日 125 日

- 完全週休二日制
- 土日、祝日、夏期休暇、年末年始、特別休暇（結婚、出産、慶弔、育児、介護など）
- 年間有給休暇
- 有給休暇は入社時から付与 （初年度の有給については入社月によって変動します）

社会保険：

- 健康保険 厚生年金 雇用保険 労災保険
- 健康保険は産業機械健康保険組合に加入交通費全額支給

福利厚生：

- 企業団体生命保険（会社加入の団体生命保険）
- ベネフィット・ワン（従業員及びその家族で利用可）
- セコム安否確認（災害等の緊急時に社員の安否確認、安全確保を支援）
- 定期健康診断（年1回）
- 社内イベント＆アクティビティ
- EAP（専門カウンセラーによるサポート）

- 慶弔金制度（結婚祝い金、出産祝い金、弔慰金）
- OFFICE DE YASAI & SL Creations (置き型のお惣菜提供（100～200円））
- インフルエンザ予防接種（任意・負担額上限：4000円）
- 永年勤続表彰（勤続年数に応じたリフレッシュ休暇と賞金等の贈呈）
- 定年：満61歳（65歳まで再雇用制度有り）

Required Skills

Minimum Qualification

- Bachelor degree in mechanical engineering or equivalent
- Business level English communication skills (verbal and written)
- Native in Japanese

Preferred Qualification

- Technical knowledge of applications and/or process of Semiconductor, Display, Vacuum industries
- Work experience in clean room.
- Master degree or PhD in engineering or equivalent.

Company Description