



## PR/119409 | Area Manager (Agricultural Promotion)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1585969

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

April 7th, 2026 11:12

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Basic

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Position: Area Manager (**Agricultural Promotion**)

Salary: 50,000 – 60,000THB +/- (Negotiable)

Location: Prachinburi, Thailand

Our client is a well-known pulp and paper manufacturer.

Key Responsibilities of the position:

- Supervise and manage the team to ensure efficient performance and achievement of goals.
- Plan, control, and monitor team operations according to defined objectives and work plans; oversee, evaluate, and

ensure team performance aligns with expectations.

- Manage overall network development of agents and brokers within the assigned area.
- Coordinate with relevant government agencies.
- Plan harvesting schedules for each planting cycle and coordinate with logistics teams for raw material transportation.
- Assign tasks appropriately, prioritize work based on circumstances, and provide guidance and consultation to team members.
- Act as a liaison to build trust and maintain good relationships with landowners and farmers.
- Monitor, evaluate, and report operational results to senior management.
- Manage agents and brokers in the area by developing their knowledge and capabilities to effectively support farmers.
- Plan and implement strategies to expand the membership network to cover target areas.
- Collaborate with internal teams and external organizations such as government agencies, research institutions, or universities to improve pulpwood cultivation.
- Support company projects and policies, promoting pulpwood planting in line with corporate goals and guidelines.

#### Qualifications

- Education: Bachelor's degree in Agriculture, Marketing, or related fields.
- At least 3 years of experience in agricultural promotion or systematic agricultural area management. Previous experience as a supervisor in sugarcane or large-scale crop promotion will be an advantage.
- Must hold a valid driver's license and have a personal car for work use.
- Willingness to travel and work in other provinces.

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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#### Company Description