



PR/119393 | Sales Staff

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1585959

Industry

Retail

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 11:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Key Responsibilities

- Collaborate with trading companies to expand and strengthen sales channels in Thailand.
- Focus primarily on new business development, accounting for approximately 90% of overall activities.
- Work closely with the Japanese sales team to manage and support domestic sales operations in Thailand.
- Develop sales activities targeting both trading companies and end-users across various industries utilizing hoses and pipes.
- Handle the importation of products from Japan and manage related sales operations within Thailand.
- Spend a minimum of three days per week on field sales activities; direct commuting to and from customer appointments is permitted.
- Potentially expand responsibilities to include ASEAN market coverage in the future.

Qualifications

- Proficiency in English at an intermediate level or above.
- At least 5 years of B2B sales experience in trading companies.
- Experience with pipes and hoses products will be a strong advantage.
- Energetic, proactive, and willing to take on new challenges.
- Flexible and mobile, with the ability to work independently in the field.
- Possession of a personal vehicle for work-related travel.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.th/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.th/terms-of-use>

Company Description