



## PR/118647 | Application Sales Engineer (Factory Automation)

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1585950

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

June 2nd, 2026 11:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Our company is in response of customer demand for technical design and support the increasing of customer demand in major industries such as Electronics, Automotive, Food, Beverage, Pharmaceutical & Cosmetic and Machine Builder etc. We also supply for a wide range of quality pneumatic and compressed air equipment.

**Job Title:** Application Sales Engineer (Factory Automation)

**Business Type:** Machinery/Factory

**Location:** Pathumthani

**Job Type:** Full-Time, Monday-Friday 08:30-17:30

**Responsibilities:**

- Coordinate and communicate with customers and contractors.
- Achieve assigned sales targets.
- Develop new relationships with customers, understand their needs, and prepare proposals.
- Maintain and strengthen relationships with existing customers through regular visits and engagement.
- Identify and develop new target customers by creating strategies to win their business.
- Collaborate with customers and cross-functional teams to ensure timely delivery of products and services.

**Qualifications:**

- Bachelor's degree in Electrical engineering, Mechatronics, Automation, Industrial Engineering or related field.
- 3–5 years of experience as a Sales Engineer with Factory-Automation products. (experience in Smart Factories, IoT, Digital Transformation, PLCs, Servo Motor and robots is a plus.)
- Have hands-on experience in factory automation, robotics, pneumatic systems, motion control, PLCs, sensors, or related equipment.
- Strong understanding of solution-based selling.
- Have been involved in automation projects, either in design, installation, commissioning, troubleshooting, or system integration.
- Understand industry applications such as assembly lines, packaging machines, conveyors, semiconductors, automotive, food & beverage automation, or general manufacturing systems.
- Intermediate English proficiency (able to manage reports and emails).
- Good personality, self-motivated, and hardworking.
- Must hold a valid driving license and own a car.

**Working Conditions:**

- Working Hour: 08:30-17:30 hrs.
- Working days: Monday-Friday
- Language Skill Allowance
- Uniform
- Health and Accident Insurance
- Dental and/or Glasses Allowance
- Annual Health Check Up
- Annual Leave 10 days / Year
- Provident Fund
- Training
- Bonus (Depend on Individual Performance and Company Performance)
- Annual Salary Review (Depend on Individual Performance)

**How to Apply:** If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click "APPLY" We look forward to hearing from you!

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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**Company Description**