



PR/118647 | Application Sales Engineer (Factory Automation)

Job Information

Recruiter

JAC Recruitment Thailand

Job ID

1585950

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Thailand

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 11:12

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Our company is in response of customer demand for technical design and support the increasing of customer demand in major industries such as Electronics, Automotive, Food, Beverage, Pharmaceutical & Cosmetic and Machine Builder etc. We also supply for a wide range of quality pneumatic and compressed air equipment.

Job Title: Application Sales Engineer (Factory Automation)

Business Type: Machinery/Factory

Location: Pathumthani

Job Type: Full-Time, Monday-Friday 08:30-17:30

Responsibilities:

- Coordinate and communicate with customers and contractors.
- Achieve assigned sales targets.
- Develop new relationships with customers, understand their needs, and prepare proposals.
- Maintain and strengthen relationships with existing customers through regular visits and engagement.
- Identify and develop new target customers by creating strategies to win their business.
- Collaborate with customers and cross-functional teams to ensure timely delivery of products and services.

Qualifications:

- Bachelor's degree in Electrical engineering, Mechatronics, Automation, Industrial Engineering or related field.
- 3–5 years of experience as a Sales Engineer with Factory-Automation products. (experience in Smart Factories, IoT, Digital Transformation, PLCs, Servo Motor and robots is a plus.)
- Have hands-on experience in factory automation, robotics, pneumatic systems, motion control, PLCs, sensors, or related equipment.
- Strong understanding of solution-based selling.
- Have been involved in automation projects, either in design, installation, commissioning, troubleshooting, or system integration.
- Understand industry applications such as assembly lines, packaging machines, conveyors, semiconductors, automotive, food & beverage automation, or general manufacturing systems.
- Intermediate English proficiency (able to manage reports and emails).
- Good personality, self-motivated, and hardworking.
- Must hold a valid driving license and own a car.

Working Conditions:

- Working Hour: 08:30-17:30 hrs.
- Working days: Monday-Friday
- Language Skill Allowance
- Uniform
- Health and Accident Insurance
- Dental and/or Glasses Allowance
- Annual Health Check Up
- Annual Leave 10 days / Year
- Provident Fund
- Training
- Bonus (Depend on Individual Performance and Company Performance)
- Annual Salary Review (Depend on Individual Performance)

How to Apply: If you meet the qualifications and are excited about this opportunity, please submit your resume and a cover letter by click "APPLY" We look forward to hearing from you!

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description