



## PR/160390 | Semiconductor Sales Representative - Central & Southern Region

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1585946

**Industry**

Electronics, Semiconductor

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

May 5th, 2026 12:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

#### COMPANY OVERVIEW

A global distinguished engineering service provider is seeking a **Semiconductor Sales Representative** to join the team. This role developing new customers, managing existing accounts, and executing local sales strategies. You'll work closely with regional teams, factories, and principals to support commercial activities, pricing coordination, and overall sales performance.

#### JOB RESPONSIBILITIES

- Identifying and developing new business opportunities
- Managing and growing existing customer accounts
- Delivering sales presentations and negotiating commercial terms

- Working closely with overseas factories and internal stakeholders on pricing and operations
- Executing short-, mid-, and long-term sales plans aligned with company strategy
- Providing market intelligence and competitor insights

#### **JOB REQUIREMENTS**

- -3–5 years of experience in semiconductor or electronics-related sales
- Strong customer management and business development skills
- Ability to work independently in a fast-paced sales environment
- Good communication and interpersonal skills
- Mandarin speaking is preferred, due to regular interaction with Taiwan-based stakeholders

#LI-JACMY

#countrymalaysia

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Company Description