



PR/160390 | Semiconductor Sales Representative - Central & Southern Region

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1585946

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 11:02

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A global distinguished engineering service provider is seeking a **Semiconductor Sales Representative** to join the team. This role developing new customers, managing existing accounts, and executing local sales strategies. You'll work closely with regional teams, factories, and principals to support commercial activities, pricing coordination, and overall sales performance.

JOB RESPONSIBILITIES

- Identifying and developing new business opportunities
- Managing and growing existing customer accounts
- Delivering sales presentations and negotiating commercial terms

- Working closely with overseas factories and internal stakeholders on pricing and operations
- Executing short-, mid-, and long-term sales plans aligned with company strategy
- Providing market intelligence and competitor insights

JOB REQUIREMENTS

- -3–5 years of experience in semiconductor or electronics-related sales
- Strong customer management and business development skills
- Ability to work independently in a fast-paced sales environment
- Good communication and interpersonal skills
- Mandarin speaking is preferred, due to regular interaction with Taiwan-based stakeholders

#LI-JACMY

#countrymalaysia

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Company Description