



PR/160364 | Business Development Manager

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1585929

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 10:01

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Native

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Responsibilities

- Support the company and branch offices in achieving their targets by closely monitoring sales and recruitment performance, ensuring alignment with overall business goals
- Manage and support business development initiatives, including planning, coordinating, and aligning activities between branches and head office.
- Collaborate with branches to develop and implement effective marketing strategies
- Provide recruitment support to Branch Directors, particularly in driving the hiring of Relationship Managers (RMs)
- Coordinate and manage private client events to strengthen client engagement and relationships
- Undertake ad hoc assignments as required by management

Job Qualifications

- Bachelor's Degree or equivalent experience of minimum 3 years.
- Proficient in Microsoft Office Suite.

#LI-JACMY
#countrymalaysia

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Company Description