



## PR/160364 | Business Development Manager

### Job Information

**Recruiter**

JAC Recruitment Malaysia

**Job ID**

1585929

**Industry**

Bank, Trust Bank

**Job Type**

Permanent Full-time

**Location**

Malaysia

**Salary**

Negotiable, based on experience

**Refreshed**

May 5th, 2026 12:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Native

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Responsibilities**

- Support the company and branch offices in achieving their targets by closely monitoring sales and recruitment performance, ensuring alignment with overall business goals
- Manage and support business development initiatives, including planning, coordinating, and aligning activities between branches and head office.
- Collaborate with branches to develop and implement effective marketing strategies
- Provide recruitment support to Branch Directors, particularly in driving the hiring of Relationship Managers (RMs)
- Coordinate and manage private client events to strengthen client engagement and relationships
- Undertake ad hoc assignments as required by management

**Job Qualifications**

- Bachelor's Degree or equivalent experience of minimum 3 years.
- Proficient in Microsoft Office Suite.

#LI-JACMY  
#countrymalaysia

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Company Description