



PR/159911 | Senior Sales & Marketing Executive in a Chemicals Manufacturer

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1585925

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

April 21st, 2026 07:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Company and Job Overview

An ISO 9001 & ISO 14001 certified multi-national company in dealing in formulating, sales and distributions of Polyurethane chemicals is seeking a dynamic and enthusiastic individual for the Senior Sales Executive position.

Job Responsibilities

- Drive sales by promoting company products and acquiring new customers to meet annual targets
- Address customer complaints and requirements, and manage returns with necessary approvals
- Recommend appropriate systems to customers and ensure successful product testing and approval
- Collect payments and maintain strong customer relationships through regular visits and communication
- Monitor market trends, industry size, and competitor activities, providing timely reports
- Uphold awareness of Quality Policy, objectives, risks, and controls in all activities

Job Requirements

- Degree in related discipline or equivalent
- At least 3 years of experience in B to B sales & marketing in manufacturing industry
- Preferably have sales & marketing experience in Automotive industry supply chain and Fine & Polymer chemical industry
- Able to work independently and people oriented
- Possessing good communication and negotiation skills
- Will be required to travel occasionally within Malaysia
- Fully maintained Company car will be provided
- Applicants should be Malaysian citizens or hold relevant residence status

Interested applicants, feel free to click APPLY NOW

#LI-JACMY

#countrymalaysia

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.my/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.my/terms-of-use>

Company Description