



PR/095736 | Account Manager (JAPANESE KEY ACCOUNTS)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1585896

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

April 7th, 2026 10:49

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

■職務内容■

- ・ Plan and prioritize sales activities and prospect contacts in assigned territory towards achieving sales target.
- ・ Find new customers & establish relationships with customers in assigned territory
- ・ Collect & analysis customers' information to consult customers effectively and get the orders · Make persuasive demonstrations and presentations to decision makers, negotiate contracts
- ・ Periodical report on Sales call/visit & market to Sales Manager(Japanese)

■求める経験・能力・資格等■

- ・ University graduate with at least 3 years' experience in similar positions.
- ・ Experience in Direct Sales (at least 1 year), IT knowledge is an advantage
- ・ Good English(TOEIC: over 700). Computer skill: PC and appropriate Software (Word, Excel, Power point)
- ・ Good communication and negotiation with customers at different levels · Excellent relationship and networking skills
- ・ Highly self-motivated and result oriented
- ・ Independent in job handling and cooperate well with other colleagues in different sections

■働く魅力■

- ・ Work in an international, dynamic and friendly environment · Attractive salary, commission, allowance package

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Company Description