



PR/123683 | Film Distributor Manager

Job Information

Recruiter

JAC Recruitment Indonesia

Job ID

1585845

Industry

Amusement, Entertainment

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

June 16th, 2026 13:01

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Responsibilities:

- Negotiate rights with Japanese production companies and studios.
- Secure distribution agreements for theatrical and digital releases.
- Develop release schedules tailored to Indonesian cinema and streaming audiences.
- Coordinate with local cinemas, OTT platforms, and distributors.
- Collaborate with marketing teams to design campaigns highlighting Japanese cultural appeal.
- Organize press screenings, film festivals, and promotional events.
- Build relationships with cinema chains, streaming services, and cultural institutions.

- Liaise with Japanese and Indonesian stakeholders to ensure smooth collaboration.
- Track box office and streaming performance.
- Conduct market analysis to optimize future releases.

Requirements

- Bachelor's degree in Film, Media, Communication, Broadcasting, Business, or related field.
- Minimum 7 years of experience in film distribution, entertainment, or media management.
- Proven track record in international film distribution or cross-cultural projects.
- Proficiency in English is mandatory
- Strong negotiation and contract management skills.
- Knowledge of Indonesian cinema market trends and audience preferences.
- Project management and team leadership abilities.
- Familiarity with digital distribution platforms and emerging OTT trends.
-

Personal Attributes

- Passion for Japanese cinema and culture.
- Excellent communication and networking skills.
- Ability to adapt marketing strategies to local cultural contexts.
- Analytical mindset for evaluating market data and financial performance.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.co.id/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.co.id/terms-of-use>

Company Description