



## PR/123683 | Film Distributor Manager

### Job Information

**Recruiter**

JAC Recruitment Indonesia

**Job ID**

1585845

**Industry**

Amusement, Entertainment

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience

**Refreshed**

April 7th, 2026 10:28

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Responsibilities:**

- Negotiate rights with Japanese production companies and studios.
- Secure distribution agreements for theatrical and digital releases.
- Develop release schedules tailored to Indonesian cinema and streaming audiences.
- Coordinate with local cinemas, OTT platforms, and distributors.
- Collaborate with marketing teams to design campaigns highlighting Japanese cultural appeal.
- Organize press screenings, film festivals, and promotional events.
- Build relationships with cinema chains, streaming services, and cultural institutions.

- Liaise with Japanese and Indonesian stakeholders to ensure smooth collaboration.
- Track box office and streaming performance.
- Conduct market analysis to optimize future releases.

#### Requirements

- Bachelor's degree in Film, Media, Communication, Broadcasting, Business, or related field.
- Minimum 7 years of experience in film distribution, entertainment, or media management.
- Proven track record in international film distribution or cross-cultural projects.
- Proficiency in English is mandatory
- Strong negotiation and contract management skills.
- Knowledge of Indonesian cinema market trends and audience preferences.
- Project management and team leadership abilities.
- Familiarity with digital distribution platforms and emerging OTT trends.
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#### Personal Attributes

- Passion for Japanese cinema and culture.
- Excellent communication and networking skills.
- Ability to adapt marketing strategies to local cultural contexts.
- Analytical mindset for evaluating market data and financial performance.

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#### Company Description