



Solution Architect

Job Information

Recruiter

SPOTTED K.K.

Job ID

1585765

Industry

Software

Company Type

Small/Medium Company (300 employees or less)

Non-Japanese Ratio

Majority Non-Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 12 million yen

Salary Commission

Commission paid on top of indicated salary.

Refreshed

May 4th, 2026 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Key Responsibilities

Client Engagement & Pre-Sales

- Act as a trusted advisor and product expert in client discussions
- Addressing technical questions and objections

- Assessing solution feasibility and cost considerations
- Create compelling client-facing proposals and presentations

Analysis & Planning

- Gather, analyze, and structure client requirements
- Translate business needs into:
 - Technical specifications
 - Functional requirements
- Define and prioritize requirements in alignment with stakeholders
- Establish project scope, timelines, and key deliverables

Solution Design & Delivery Support

- Design scalable and effective solutions tailored to client needs
- Collaborate with engineering teams to ensure accurate implementation
- Coordinate onboarding, rollout, and deployment activities
- Support post-go-live success and continuous improvement

Required Skills

Requirements

- Experienced full stack developer for web apps
- Experience of agile development methodology
- Client oriented thinking, self-motivated
- Strong problem solving skills and presentation skills
- Knowledge of investment data
- Enterprise scale system design
- Linux devops & AWS
- Conversational Japanese

Technologies

- React, ApolloClient, GraphQL, Restful API, PHP, AWS, CircleCI, git, github, mysql

Company Description