



## Solution Architect

### Job Information

**Recruiter**

SPOTTED K.K.

**Job ID**

1585765

**Industry**

Software

**Company Type**

Small/Medium Company (300 employees or less)

**Non-Japanese Ratio**

Majority Non-Japanese

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

8 million yen ~ 12 million yen

**Salary Commission**

Commission paid on top of indicated salary.

**Refreshed**

April 20th, 2026 00:00

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

**Key Responsibilities****Client Engagement & Pre-Sales**

- Act as a trusted advisor and product expert in client discussions
- Addressing technical questions and objections

- Assessing solution feasibility and cost considerations
- Create compelling client-facing proposals and presentations

### **Analysis & Planning**

- Gather, analyze, and structure client requirements
- Translate business needs into:
  - Technical specifications
  - Functional requirements
- Define and prioritize requirements in alignment with stakeholders
- Establish project scope, timelines, and key deliverables

### **Solution Design & Delivery Support**

- Design scalable and effective solutions tailored to client needs
- Collaborate with engineering teams to ensure accurate implementation
- Coordinate onboarding, rollout, and deployment activities
- Support post-go-live success and continuous improvement

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## Required Skills

### **Requirements**

- Experienced full stack developer for web apps
- Experience of agile development methodology
- Client oriented thinking, self-motivated
- Strong problem solving skills and presentation skills
- Knowledge of investment data
- Enterprise scale system design
- Linux devops & AWS
- Conversational Japanese

### **Technologies**

- React, ApolloClient, GraphQL, Restful API, PHP, AWS, CircleCI, git, github, mysql

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## Company Description