



Just Opened- Consulting role in retail, Tokyo [Exclusive job](#)

## Job Information

### Recruiter

[Scouta K.K.](#)

### Hiring Company

A globally recognized retail technology and payments company.

### Job ID

1585662

### Industry

Tourism

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards, Chiyoda-ku

### Salary

8 million yen ~ 12 million yen

### Salary Bonuses

Bonuses included in indicated salary.

### Refreshed

May 16th, 2026 14:00

## General Requirements

### Minimum Experience Level

Over 6 years

### Career Level

Mid Career

### Minimum English Level

Fluent

### Minimum Japanese Level

Native

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

### About the Role

This role is about helping department stores grow through a consultative and data driven approach. You'll work closely with the sales team to build strong client partnerships — right at a critical time with a major regulation change coming in 2026.

### What You'll Be Doing

- Meet client leadership to present business opportunities and shopping insights.
- Run workshops with clients to build customized action plans together.
- Coordinate with internal teams to define and deliver the right solutions.
- Lead steering committees to track progress and keep plans moving forward.

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## Required Skills

### What We're Looking For

- 5+ years in consulting, marketing or business development — retail or luxury is a plus.
- Deep understanding of department store culture and business customs.
- Ability to turn data insights into clear and actionable business recommendations.
- Native Japanese and fluent English — written and spoken.

### What is in it for You

- Competitive package with fixed bonus.
- Your data insights will directly influence business decisions in Japan.
- Work with international teams and grow every single day.
- A role where your consulting skills will create visible and measurable impact.

**Keywords:** Customer Value Creation, Business Development, Consulting ,Data Analytics, Marketing, Business Intelligence, Strategic Partnerships, Account Management, Merchant Relations

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## Company Description