



Just Opened- Consulting role in retail, Tokyo [Exclusive job](#)

Job Information

Recruiter

[Scouta K.K.](#)

Hiring Company

A globally recognized retail technology and payments company.

Job ID

1585662

Industry

Tourism

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Chiyoda-ku

Salary

8 million yen ~ 12 million yen

Salary Bonuses

Bonuses included in indicated salary.

Refreshed

April 18th, 2026 00:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

About the Role

This role is about helping department stores grow through a consultative and data driven approach. You'll work closely with the sales team to build strong client partnerships — right at a critical time with a major regulation change coming in 2026.

What You'll Be Doing

- Meet client leadership to present business opportunities and shopping insights.
- Run workshops with clients to build customized action plans together.
- Coordinate with internal teams to define and deliver the right solutions.
- Lead steering committees to track progress and keep plans moving forward.

Required Skills

What We're Looking For

- 5+ years in consulting, marketing or business development — retail or luxury is a plus.
- Deep understanding of department store culture and business customs.
- Ability to turn data insights into clear and actionable business recommendations.
- Native Japanese and fluent English — written and spoken.

What is in it for You

- Competitive package with fixed bonus.
- Your data insights will directly influence business decisions in Japan.
- Work with international teams and grow every single day.
- A role where your consulting skills will create visible and measurable impact.

Keywords: Customer Value Creation, Business Development, Consulting ,Data Analytics, Marketing, Business Intelligence, Strategic Partnerships, Account Management, Merchant Relations

Company Description