



## Product Manager ◆ Automotive BU E mobility ◆

TE Connectivity Japan 合同会社での募集です。 事業企画・事...

### Job Information

#### Recruiter

JAC Recruitment Co., Ltd.

#### Hiring Company

TE Connectivity Japan 合同会社

#### Job ID

1585435

#### Industry

Electronics, Semiconductor

#### Company Type

International Company

#### Job Type

Permanent Full-time

#### Location

Kanagawa Prefecture

#### Salary

5 million yen ~ 8 million yen

#### Work Hours

08:30 ~ 17:00

#### Holidays

【有給休暇】有給休暇は入社時から付与されます 入社7ヶ月目には最低10日以上 【休日】完全週休二日制 土 日 祝日 夏季休暇 ...

#### Refreshed

April 2nd, 2026 15:14

### General Requirements

#### Career Level

Mid Career

#### Minimum English Level

Fluent

#### Minimum Japanese Level

Native

#### Minimum Education Level

Bachelor's Degree

#### Visa Status

Permission to work in Japan required

### Job Description

【求人No NJB2346687】

#### ■Job Overview:

TE Connectivity is a global company (stock: TEL) which serves multiple industry segments. Automotive BU is the biggest business unit within the company with annual revenue over 7 Billion USD across the 3 regions in EMEA Americas and Asia Pacific.

We're hiring a Product Manager for Auto Asia Pacific team reporting to Sr. Manager Product Management Asia Pacific. This

role will closely work with product management team in China Japan ASEAN and Korea as well as other key function teams such as sales engineering operations.

#### ■Responsibilities

1. Product Innovation Drive product development evolution to build / maintain market leadership with:
  - Proactive market trend analysis architecture research close customer communication to define target product.
  - Prioritization with cross function alignment Lead to get resource needed.
  - Competitor benchmark to understand product strength for GTM also improvement points for new product development.
2. Project execution Platform product development and GTM execution:
  - Coordinate internal team and resource to drive project launch and execution from front end GTM to back end operation to drive product success.
  - Closely work with sales and engineering to identify target customers and set go to market strategy and support SPEC in TE product.
  - Lead the price strategy with sales team.
3. Margin Improvement Manage product margin to achieve target level / keep at healthy level:
  - Drive product cost reduction through close collaboration with operation / procurement / engineering team.
  - Control Price erosion / price increase with sales pricing team.
  - Manage other related items such as product mix Mfg source optimization.
4. Other supporting task Support AP PM team for other tasks such as:
  - KPI target setting progress track
  - Regional / Global best practice sharing
  - Cross country project coordination

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#### Required Skills

##### ■自動車業界経験必須（新エネルギー車業界経験者歓迎）■

1. 8+ years of product management or sales engineering experience  
(Engineer background is a great plus)
2. People management experience
3. 5+ years of automotive industry experience
4. Strong communication skills in cross function teams
5. Pro active and quick learner
6. Presentation skills
7. Excel/data analysis skills
8. Fluent Japanese and English  
(Chinese skills are highly welcome)

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#### Company Description

コネクタ、コンタクト、スイッチ、アンテナ、センサ、各種プログラミングシステム、インターフェースユニット機器、ケーブル・アセンブリ、および、それに伴うマシンなどの製造・販売。リレー、コンタクト、トランスフォーマ、ノイズフィルタの販売。電気電子部品製造および販売