



## PR/119217 | Sales Executive

### Job Information

**Recruiter**

JAC Recruitment Thailand

**Job ID**

1584421

**Industry**

Retail

**Job Type**

Permanent Full-time

**Location**

Thailand

**Salary**

Negotiable, based on experience

**Refreshed**

March 31st, 2026 10:36

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Daily Conversation

**Minimum Japanese Level**

Daily Conversation

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

Salary: 35,000 –45,000THB

Location: BTS Bangna

#### Responsibilities & Accountabilities

- Manage and grow customer accounts to meet sales targets.
- Build strong relationships through visits, calls, and emails.
- Handle quotations, account issues, and new projects.
- Monitor market trends and customer demand.
- Coordinate orders with semiconductor makers and share insights with Overseas teams.
- Manage stock levels and resolve AR discrepancies.
- Update system data, prices, and exchange rates.

### Requirements

- Degree holder.
- Minimum 3-4 years similar experience in sales in a similar industry.
- Interpersonal, communication and presentation skills.
- Ability to work both independently and as a team
- Ability to speak and write in English (required) and Japanese (if possible)

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## Company Description