



PR/086961 | Inside Sales (m / f / d)

Job Information

Recruiter

JAC Recruitment Germany

Job ID

1584390

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Germany

Salary

Negotiable, based on experience

Refreshed

May 12th, 2026 06:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

COMPANY OVERVIEW

A Japanese logistics company is looking for a Inside Sales representative for international transport at the Düsseldorf office. Acting as the HQ for the Paris, Milan, and London representative offices.

JOB RESPONSIBILITIES

- Approaching prospective clients (via phone, email, and web) and generating business opportunities
- Conducting needs assessments and identifying customer issues
- Managing procurement (negotiations with shipping lines, airlines, etc.) and preparing quotations

JOB REQUIREMENTS

- Business-level English is mandatory, Business-level German is preferred
- Experience in operations/customer service at a logistics company

FURTHER

- Working hours: 40 hours/week (8 am – 5 pm, basically on-site)
- Annual holiday: 30 days
- Probation period: 6 months

Apply online or feel free to contact me directly for more information about this opportunity. Due to the high volume of applicants, we regret to inform that only shortlisted candidates will be notified. Thank you for your understanding.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description