



PR/160357 | Group Product Development Manager - LCL (Fast-growing total logistic industry)

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1584387

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

March 31st, 2026 10:26

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

A fast growing cross-border transportation company is looking for Group Product Development Manager expertise in Air or Sea cargo especially in LCL.

Job Responsibilities:

- Responsible for building, scaling, and optimizing the company's overland network across multiple countries (MY/ TH/ VN/ CN)
- Develop and implement differential and dynamic pricing models supported by robust processes and systems.
- Establish and optimize first-mile (FM) and last-mile (LM) connections.
- Lead long-term product and network planning,
- Monitor capacity utilization closely and work with Sales and Customer Service teams to ensure accurate and timely communication of available capacity.
- Make tactical commercial decisions to maximize utilization, including tactical pricing adjustments where appropriate.
- Lead regular pricing reviews (e.g., annual or as required) with clear pricing objectives

- Forecast required capacity and communicate plans clearly to the COO and FTL teams.
- Perform day-to-day monitoring of capacity utilization and guide teams in real-time demand–supply decisions

Job Requirement:

- More than 10 years of experience in air cargo or sea LCL operations, logistics, capacity planning, or a similar role.
- Approximately 3 years of P&L and team leadership experience spanning multiple countries.
- Strong analytical and problem-solving skills with the ability to interpret data and make informed decisions
- Hands on basic data analytics skills such as Excel pivot table and Vlookup. Advanced data analytics skills welcomed.
- Excellent organizational and multitasking skills, with attention to detail.
- Strong communication and interpersonal skills to effectively collaborate with internal and external stakeholders.

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Company Description