



PR/160349 | Sales engineer - Top factory automation company

Job Information

Recruiter

JAC Recruitment Malaysia

Job ID

1584382

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

Malaysia

Salary

Negotiable, based on experience

Refreshed

May 12th, 2026 06:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Description:

- Promote company products and provide basic consultation to customers in quality, production, and R&D across manufacturing industries.
- Handle the full sales process, from finding opportunities to closing deals.
- Contact customers by phone to introduce products and arrange meetings.
- Visit customers to understand their needs and demonstrate products on-site.
- Recommend suitable solutions by understanding customer applications and operations.
- Manage sales for assigned products within a specific territory.
- Track and review individual sales performance to achieve targets.
- Join team meetings and training sessions to improve sales and product knowledge.

Job Requirements:

- Bachelor's Degree / Postgraduate Diploma / Professional Degree in any field, Engineering background is an advantage.

Fresh graduates are welcomed to apply.

- Able to start work immediately is preferred
- Good interpersonal, communication, and presentation skills
- Passionate and eager to learn; able to pick up instructions quickly.
- Able to communicate in Mandarin due to need to communicate with Mandarin speaking customer.

#LI-JACMY

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Company Description