



## PR/110207 | Business Development Role / Japanese Manufacturing Company

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1584321

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience

**Refreshed**

June 9th, 2026 07:00

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**■Company Overview**

This position is open at a Japanese manufacturing company for a Business Development role.

The company is preparing to expand into an overseas market and is looking for a key individual who can support market research and help build the foundation for future business operations.

This role offers a rare opportunity to be involved in an early-stage business development phase, contributing directly to market entry initiatives, customer engagement, and long-term growth planning in a dynamic environment.

**■Job Responsibilities**

- Conduct market research and gather information on the local business environment
- Visit potential customers, partner companies, and factories to build relationships
- Support participation in exhibitions and industry-related events
- Organize, analyze, and report market and business information
- Coordinate closely with Japan-based stakeholders to support business planning and decision-making
- Handle administrative and coordination tasks related to local operations

■Requirements

- Experience in business development, sales, market research, or related business functions
- Fluent or business-level communication skills in English
- Japanese language proficiency equivalent to JLPT N3 or higher
- Ability to communicate accurately, honestly, and professionally with internal and external stakeholders
- Strong skills in information gathering, organization, and reporting
- Proactive mindset with the ability to work independently in a new market environment

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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