



PR/110207 | Business Development Role / Japanese Manufacturing Company

Job Information

Recruiter

JAC Recruitment India

Job ID

1584321

Industry

Other (Manufacturing)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

March 31st, 2026 10:20

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Business Level

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

■Company Overview

This position is open at a Japanese manufacturing company for a Business Development role.

The company is preparing to expand into an overseas market and is looking for a key individual who can support market research and help build the foundation for future business operations.

This role offers a rare opportunity to be involved in an early-stage business development phase, contributing directly to market entry initiatives, customer engagement, and long-term growth planning in a dynamic environment.

■Job Responsibilities

- Conduct market research and gather information on the local business environment
- Visit potential customers, partner companies, and factories to build relationships
- Support participation in exhibitions and industry-related events
- Organize, analyze, and report market and business information
- Coordinate closely with Japan-based stakeholders to support business planning and decision-making
- Handle administrative and coordination tasks related to local operations

■Requirements

- Experience in business development, sales, market research, or related business functions
- Fluent or business-level communication skills in English
- Japanese language proficiency equivalent to JLPT N3 or higher
- Ability to communicate accurately, honestly, and professionally with internal and external stakeholders
- Strong skills in information gathering, organization, and reporting
- Proactive mindset with the ability to work independently in a new market environment

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Company Description