



## PR/110200 | Sales Manager / Japanese Manufacturing Company

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1584316

**Industry**

Other (Manufacturing)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

May 12th, 2026 07:00

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

Business Level

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

■Position: Sales Manager

■Location: Mumbai, India

■Language Requirement: Japanese proficiency (JLPT N3 or above), Business-level English

**■Position Overview**

The company is a Japanese company operating a sales-focused entity in India.

The company imports packaging-related equipment used by major consumer goods manufacturers from its overseas group facilities and supplies these solutions to the Indian market.

As the company plans to strengthen and further develop its equipment business locally, the Sales Manager will contribute across both current operations and future growth initiatives.

**■Key Responsibilities**

- Manage and grow relationships with existing global and local customers

- Conduct regular customer visits and identify opportunities for deeper engagement
- Develop proposals and deliver solutions based on customer needs within the consumer goods and packaging sectors
- Identify and pursue new business opportunities in the Indian market
- Conduct market research, competitor analysis, and propose sales strategies
- Liaise closely with Japan HQ and overseas teams for coordination and reporting

■Required Qualifications

- B2B sales experience in industrial equipment, packaging-related solutions, or manufacturing sectors
- Japanese language proficiency (JLPT N3 or above required)
- Ability to manage responsibilities autonomously and handle multicultural stakeholders

■Preferred Qualifications

- Experience selling equipment, systems, or solutions for consumer goods or packaging processes

■Career Path

Potential progression to Head of India Operations

■Compensation

Based on experience

**Notice:** By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

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Company Description