



PR/096862 | Sales Consultant

## Job Information

**Recruiter**

JAC Recruitment Singapore

**Job ID**

1584302

**Industry**

Civil Engineering and Construction

**Job Type**

Permanent Full-time

**Location**

Singapore

**Salary**

Negotiable, based on experience

**Refreshed**

April 14th, 2026 08:00

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

## Job Description

Job Title: Sales Consultant

Location: Singapore

Key Responsibilities:

- Proven experience in giving customer presentations, Business Development, and Account Management
- Strong communication, negotiation, and relationship-building abilities
- Ability to manage complex client projects and prioritize tasks effectively
- Familiarity with architectural or construction solutions is an advantage

- Proactive, results-driven, and capable of working in a fast-paced environment
- Experience in Architectural specifier sales
- A working knowledge and established relationships with Architects
- A track record of effective presentation of products to an audience of
- Construction specifiers,
- Possess excellent inter-personal skills dealing with Architects, Engineers, Main
- Contractors, ACMV(aircon) contractors and sub-installers

Qualifications:

- Minimum Diploma in relevant field
- Good command of both written and spoken English
- Knowledge in Word / Excel / PowerPoint software a must.
- Able to interpret construction drawings and understand installation details of façade specialist products
- Independent, self-motivated and able to work with minimum guidance following training.
- Determined, results orientated and ability to achieve targets within budgets.

Ready to Take the Next Step?

Interested applicants, please click APPLY NOW.

Do note that we will only be in touch if your application is shortlisted.

Frances Wong En Ci

JAC Recruitment Pte Ltd

EA License Number: 90C3026

EA Personnel: R26160019

#LI-JACSG

#countrysingapore

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Company Description