



PR/110191 | Sr. Executive / Asst Manager

Job Information

Recruiter

JAC Recruitment India

Job ID

1583954

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Title:

Sr. Executive/Asst Manager

Department/Group:

Forwarding

Location:

Chennai

Role and Responsibilities**Responsibilities**

- Identify opportunity to generate sales.
- Generates sales query and sales leads and active prospects.
- Engage with customers for problem solving and business developments.

- Good communication and convincing skills and build relationships with customers.
- Schedule and plan the visits to customers for regular meetings.
- Aware of freight forwarding, warehouse, transportation and 3pl products.
- Collaborate with all the departments within the organization to provide seamless services to customers.
- Ability to handle the daily work pressure and able to work in dynamic environment.
- First face of contact to customers for the escalations.
- Able to do the deep selling with existing selling.
- Update to customer on regular basis.

Qualifications and Education Requirements

- Minimum 2 – 5 years of experience in freight forwarding sales (Any Graduate)
- Good knowledge of freight terms (Incoterms), export-import processes, and common documentation
- Familiarity with Ahmedabad's GIDC zones and industrial clusters is a plus.
- Ability to travel across Ahmedabad district area for client visits.

Notice: By submitting an application for this position, you acknowledge and consent to the disclosure of your personal information to the Privacy Policy and Terms and Conditions, for the purpose of recruitment and candidate evaluation.

Privacy Policy Link: <https://www.jac-recruitment.in/privacy-policy>

Terms and Conditions Link: <https://www.jac-recruitment.in/terms-of-use>

Company Description