



## PR/110173 | Deputy Manager – Tooling

### Job Information

**Recruiter**

JAC Recruitment India

**Job ID**

1583941

**Industry**

Other (Trade)

**Job Type**

Permanent Full-time

**Location**

India

**Salary**

Negotiable, based on experience

**Refreshed**

March 24th, 2026 12:38

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent

**Minimum Japanese Level**

None

**Minimum Education Level**

Associate Degree/Diploma

**Visa Status**

No permission to work in Japan required

### Job Description

**Job Location:** Chennai

**Key Responsibilities:**

- Lead the end-to-end sales process for tooling products and services – including lead generation, customer engagement, quotation, and post-sales support.
- Understand customer technical requirements and provide tooling solutions that align with product and manufacturing needs.
- Prepare and deliver quotes, proposals, and cost estimates. Negotiate terms and close deals.
- Monitor market trends, competitor activities, and customer feedback to adjust sales strategies and identify areas for improvement
- Track sales activities, forecast revenue, and provide regular updates on sales performance to management.

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Company Description