



PR/110173 | Deputy Manager – Tooling

Job Information

Recruiter

JAC Recruitment India

Job ID

1583941

Industry

Other (Trade)

Job Type

Permanent Full-time

Location

India

Salary

Negotiable, based on experience

Refreshed

June 2nd, 2026 03:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

None

Minimum Education Level

Associate Degree/Diploma

Visa Status

No permission to work in Japan required

Job Description

Job Location: Chennai

Key Responsibilities:

- Lead the end-to-end sales process for tooling products and services – including lead generation, customer engagement, quotation, and post-sales support.
- Understand customer technical requirements and provide tooling solutions that align with product and manufacturing needs.
- Prepare and deliver quotes, proposals, and cost estimates. Negotiate terms and close deals.
- Monitor market trends, competitor activities, and customer feedback to adjust sales strategies and identify areas for improvement
- Track sales activities, forecast revenue, and provide regular updates on sales performance to management.

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Company Description